

HUBERT MARTIN, 16 King William Street, Leather Merchant.—For 34 years this has been one of the principal leather stores of the city, and it has always kept in the forefront in all that is progressive. Mr. Martin is an expert judge of all leather stock, and a man who holds a high standard in all that he does. He has made a great reputation for candid dealing and good goods, and has never allowed his name to suffer reproach. He handles American shoe findings and shoe store supplies, is familiar with the best factories, and is held in high esteem by the trade. His policy has never been narrow or his dealings unfair, and his methods of trade are model. Hamilton has no man in her midst who reflects more credit on her name than Mr. Martin. He is a native of Germany, and has been a resident of Hamilton 56 years.

W. R. BUDGE, Market Square, Tea and Coffee Store, Groceries, Fruits and Vegetables.—Just one year ago Mr. Budge opened this place and has made a royal success of the venture. He keeps the very highest grade of tea and coffee, sells it right, is a fine judge of all he handles, and has taught the people of Hamilton a few things about tea and coffee they did not know. He also carries a full line of staple and fancy groceries, canned goods, fruits, vegetables, etc. His trade grows day by day and is a compliment to his efforts. No man in the business gives as much to the dollar of the grade that he carries. His orders cover the city, and his wagons are busy all day long. He is a native of the vicinity and well esteemed in trade circles.

THE ELECTRIC SUPPLY CO., LIMITED, 67 James Street South.—This company are large electrical contractors, have put in many important lighting and power plants, are known throughout a large territory, and are held in the highest esteem in building circles. The business was begun 19 years ago and has grown rapidly, keeping pace with the newest inventions in their line. They deal in electric and combination fixtures and globes, bells, speaking tubes, etc., and give special attention to electric light wiring. Repair work is promptly done. They employ fifteen electricians, deliver every contract under guarantee, in perfect harmony with building laws and scientific principles. The officers are men of progressive ideas. George Lowe is President; Joseph Farrell, Vice-President; H. W. Clarkson, Sec. Treasurer.

W. D. SMITH, Plumber, 193 King Street East. Telephone 2723.—Mr. Smith, who has been in the plumbing business here for fourteen years, may be said to represent the plumbing, steam fitting and contracting business in its completeness, and with advanced ideas and many years of practical experience he has won a high place in public esteem. It is a matter worthy of note that his work always gives entire satisfaction, while prices are as low as those of any house, which meet the requirements of his patrons. He has recently moved from 230 King street east to the fine location above given, and is prepared to do all work promptly. Mr. Smith is a thorough business man and a generous citizen.

ALBERT BRUNKE, 25 York Street, Furrier.—Mr. Brunke is the only practical furrier in the city of Hamilton and has had the preferred trade of the country for fifteen years. He handles all kinds of fur, designs for garments, repairs and makes anything in the fur line. He is an expert judge of fur, knows what kind to buy and how to use it. He is an authority on fur work and prices and keeps his charges on a consistent basis. He has a broad trade and employs a full force of experienced hands in fur season. He is a native of Germany, learned his trade there, and has all the firmness and business tact that belongs to his fatherland.



Parlor No. 1, T. J. Johnston's Piano Store.

T. J. JOHNSTON, 'Phone 614, Newcombe Pianos, Musical Merchandise, Sheet Music and Music Books, 117 E. King St.—Mr. Johnston is sole representative in Hamilton for the famous Newcombe Pianos, and does an extensive business through a wide field. This instrument has won its way into the favor of musicians wherever it has been presented, and ranks high among the high standards of the world. Their factory has a capacity of 1,500 instruments per year, with a capital of \$300,000. Mr. Johnston began business without a cent and has made a remarkable success of the venture. He handles a general line of musical merchandise, string instruments, and all that is included in music dealing. His opinion is taken for granted touching the value of any in-



Parlor No. 2, T. J. Johnston's Piano Store.

strument, and when investigation is made, his judgment is found unerring in every sense of the word. This is the leading music house of Hamilton.

JOHN O. CARPENTER, Groceries, No. 10 Market Square.—This is one of the substantial firms of Hamilton that has passed the quarter century mark, and has never wavered or tottered through commercial tides. No grocery store in our city shows more perfect system or higher class of goods than this. The standard production of the world's best canneries and factories, and all that the market holds in green groceries, fruits and vegetables are always in stock. Orders are promptly filled, with uniform prices, and a ready courtesy awaits every customer. Besides fancy groceries, cooked meats, imported cheese, wines and spirits, Mr. Carpenter makes a specialty of handling choice teas in bulk, and his place is headquarters for Ceylon tea. This house rates high in commercial circles and represents the highest ideals in modern merchandising.

W. E. MANN, Sanitorium, 54 King Street West, rear of Barber Shop.—Mr. Mann has just begun business and has begun on the right plan to make a royal success. He is equipped to do all kinds of cleaning, pressing and repairing, knows how to do it scientifically, takes monthly contracts for a small amount, and has already proven to the men of Hamilton that he can keep their clothes in good order at less cost than they can do it themselves. Mr. Mann is full of energy and industry, is at his business early and late, is courteous to everybody, and has won the high esteem of all with whom he has come in contact in business or social lines. He has been a resident of Hamilton for five years, and is not a stranger in a strange land. Telephone him and he will call for and deliver your goods promptly.

NICHOLSON & WARWICK, Tobaccoists, 11 King Street West.—If there is anything a man likes more than something else it is a good cigar. Geo. C. Nicholson and August M. Warnke have been supplying Hamilton with the best that the cigar makers of the world produce and meeting the daily demands of cultivated smokers for one year. They have everything that the most fastidious can demand, all that the man of plain taste wishes, and when their cigars are all in ashes blue smoke will tell the tale. Their Mount Royal Special is a union made cigar and is universally popular. They have eight pool tables, a perfectly appointed pool parlor with good ventilation, brilliant lights, easy chairs, careful management and everything that a game requires to be perfect. This is Hamilton's high class pleasure resort, and is rated among the important and well conducted concerns of the city.

C. C. MOORE, Shoes, 25 Macosb Street North.—Boots and shoes are a household necessity, and every individual is interested in first-class footwear. Two and a half years ago Mr. Moore began the shoe business and has developed one of the finest trades in the city. He keeps a general line in medium and high grade stock, is a good judge of shoe leather, is quick to see the fine points in the make-up of a shoe, and handles only those brands which can be safely recommended. His store is well arranged, every article is attractively displayed, his windows are the first to display the new styles and novelties of the season, every shoe he sells representing one hundred cents on the dollar. He has no placard sales, red letter days, or tin horn advertisements, but conducts a bargain sale every day in the week. Whatever is bought from him is a bargain, because it is well worth the money.