

Automation Devices (Canada) Limited

Address: 4700 Montrose Road
Niagara Falls, ON
L2H 1K3

Phone: 416-354-3881
Fax: 416-354-4072

Export Contact: Mr. W.A. Sliedrecht, General Manager

Marketing Profile

Automation Devices (Canada) Limited has conceptualized, designed, built and installed automated parts handling devices since 1968. All companies that process small parts, in the automotive, packaging or general manufacturing industries, are potential customers for the firm's products. The company's sales have nearly tripled during the last five years, with a significant portion of the increase coming from the packaging industry in both Canada and the U.S.A. Automation devices has shown itself particularly adept at responding to requirements for special insertion and assembly machinery, such as machines for brush-cap assembly, vial assembly, cap hole punching, wick insertion and cup, spoon, scoop insertion.

Exports, principally to the U.S.A., account for about 25 percent of sales. U.S. customers are served by sales representatives that are primarily employed by the firm's parent company, located in Fairview, Pennsylvania, and by the firm's own sales people.

The company prides itself in its ability to provide simple, cost effective, top quality automation devices that are not readily available from other manufacturers of more standardized equipment. Automation Devices seeks to further expand its sales in Canada and in the U.S. and is also eager to explore the potential for business with European customers. The firm's staff is highly qualified, fluent in French, Italian and Dutch, and conversant in German.

Products/Services Available for Export:

Brush - Cap Assembly Machines/Wick Inserters/Container De-puckers
High-Speed Cup/Spoon/Scoop Placers
Pouch Packager In-Feeders

*Department of Foreign Affairs and International Trade
Directory of Canadian Exporters of Packaging and Labelling Machinery*