

TABLE 2: SAMPLE DISTRIBUTION BY FIRM SIZE AND LOCATION

Exporter Size (LDC Export Value)	Number of Survey Respondents	LDC Export Value (\$ millions)	LDC Export Volume (000 tonnes)
Small (under \$3.3 m)	132	119.7	87.8
Medium (\$3.3 - 10 m)	33	191.7	402.9
Large (over \$10 m)	41	2216.0	2849.5
Total	206*	2527.5**	3340.2*
Exporter Location			
West (B.C., Prairies)	51	1507.7	2872.5
East (ON, PQ, Maritimes)	191	1019.8	1295.9
Total	242*	2527.5***	4168.4*

\* Based on total LDC exports reported by responding firms. Only 206 of the 242 firms provided sales information allowing for size classification.

\*\* Variation from sum due to rounding.

\*\*\* Although 242 firms provided information as to their location and their export tonnage, only 206 of these provided information as to the dollar value of their exports.

### 3. EXPORT TRAFFIC

A breakdown of sales by importing geographic region is presented in Figure 2. The largest percentage of surveyed Canadian export sales is shipped to Asian countries, in particular South Korea (accounting for 20% of sales value) and India (16%). Venezuela imports a significant amount from surveyed Canadian firms (9%) considering that all South American countries together import 19% of LDC sales value. Africa accounted for 19% of the surveyed export sales (Cameroon and Algeria being the most important countries in this region), while Central America was the destination for 5% of surveyed exports.