

Conclusions

The Government Procurement Chapter provides Canadian and U.S. businesses with new opportunities in government procurement. Companies seeking to expand their markets and develop their potential fully will find a more open, more competitive market. The chapter provides an equal opportunity to submit bids, requires clearly specified bid evaluation criteria and opens access to contract award information. Equitable bid challenge procedures are also assured. With these measures, the chapter ensures a unique transparency in the procurement process, giving greater certainty in a more competitive market structure.

The Procurement Chapter sets the stage for the future multilateral liberalization of government procurement markets. Both Canada and the United States are committed to expanding the provisions of the GATT

Procurement Code. The agreement in the chapter to renegotiate bilaterally within one year of the conclusion of the GATT multilateral negotiations is going to extend even further the benefits of the Procurement Chapter for Canadian and U.S. businesses.

The Government Procurement Chapter gives suppliers a more stable and predictable environment for seeking business opportunities in the U.S. federal government market. With a competitive attitude and a knowledge of the procurement system, Canadian suppliers will be ready to market their exports to the U.S. government procurement market.