

REPORT 4A
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST :603-CLEVELAND

1. Participated in eastern and western tours of Marketplace.
2. Participated in the printing seminar held in Toronto.
3. Participated in the International Utilities Show, held in Louisville Kentucky.
4. Organized the Ambassador's visit to Columbus, Ohio.
5. Hosted a reception for 200 contacts to mark the Consulate's 25th anniversary.
6. Completed a special 2 year wine promotion. Inniskillin Winery has received permission to sell to the Pennsylvania Liquor Control Board, the largest wine purchaser in the U.S.
7. Participated in the Common Defence Conference, held in Washington. Counsellor advised 25 firms on doing business with USAF.
8. Participated in IEEE symposium, held in Dayton on future avionics requirements.
9. Participated in DESC industry day, held in Dayton.
10. Participated in TIP Orientation meetings held in Ottawa.
11. Participated in NRC industrial biotechnology conference in Montreal. Advised 10 firms on how to business with USAF.
12. Participated in annual Electronic Warfare conference, held in Washington. Met with 6 firms regarding USAF bidding