

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :346-BAGHDAD

013-CONSUMER PRODUCTS & SERVICES
IRAQ

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

IDENTIFICATION OF IMPORTERS WITH FOREIGN FUNDS
PROMOTION OF CANADA AS SOURCE
PROPOSED TRADING HOUSE MISSION
ESTABLISH APPROPRIATE LINKAGES BETWEEN IRAQI BUYERS AND

ACTIVE EXPORTERS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Assist AECI to conclude agreements in bilateral
treaty covering nuclear coop.
- Assist AECI to participate in tender for 50 MW
research/light power reactor.

- Submitted amendments through IFA and the
Nuclear Power Plants Authority approval.
- Obtained tender data and background data for
AECI to prepare a bid.

QUARTER: 2 Provide AECI with necessary info on tendering
procedure for experimental reactor/coordinate
for visit of client. Identify opportunities for
Cdn. exp. in Cairo Gas Power Plant project for
water treatment portion.

Assisted AECI in reaching decision re how to
submit offer. Visited client & provided back-
ground data & identified competitors. Obtained
specs prior to announcement of tender. Flagged
opportunity to Cdn. exps.

QUARTER: 3 Provide AECI with info on Radiation Protection
System (RPS) and follow-up on Mini Reactor two
year follow-up on El Arish & Cairo West projects.
Support Cdn. Wine, Subsect & Bilcocka & MFA
ongoing projects.

Flagged AECI with local auth to prep for RPS &
secured info for reactor bid/identified/flagged
Cairo W & Arish Projects to Cdn./facilitated
com. docs for Cdn. backed EIS proto. to electricity
Minister & sought financing for AECI bid on assist

QUARTER: 4 -----