

## Are You A Grocery Salesman?

A salesman sells goods, he doesn't fall asleep on the job. He doesn't have to be driven. He works with his head.

Salesmen in grocery stores are pushing Lantic Sugar in packages because Lantic packages save the trouble of weighing, eliminate waste, save bags and twine.

A 2 pound and a 5 pound package of Lantic fills an order for 7 pounds of sugar. 2 2's and 2 5's make a stone of sugar, saving time and trouble.

Now you have an opportunity to show your boss whether you are a salesman or merely a clerk. It's up to you to push Lantic in packages.

The profit on sugar is only a little over 1 cent per lb., and on such a small margin no grocery store can afford to waste time, bags, twine and risk a loss in weight.

Lantic Package Sugar is guaranteed to be full weight of the best granulated white sugar. Tell your customers about it. They'll like Lantic.

### Colin Campbell, Limited

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## Exclusive Wedding Gifts!

For those who prefer to give a Wedding Gift that is distinctive and of real value, the selections we have to offer you cannot fail to appeal to your individual taste. Our stock of Wedding Gifts is specially selected so that your gift is exclusive as well as beautiful and lasting.

**T. J. DULEY & CO.,  
Limited.**  
The Reliable Jewellers and  
Opticians.

## Ellis Make Clothes

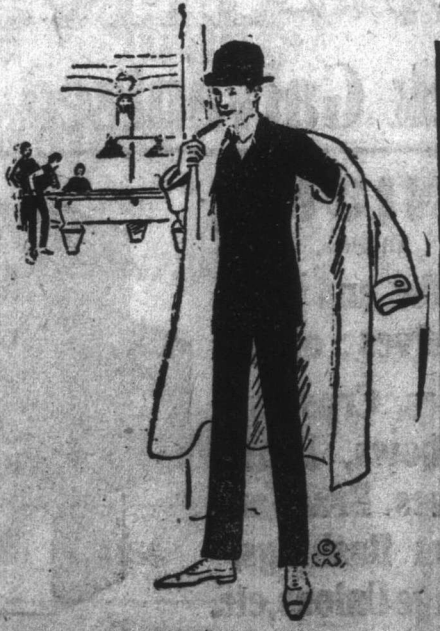
Have that REAL STYLE that MEN recognize at a glance. They are carefully TAILORED by FIRST CLASS workmen, from the BEST ALL WOOL British Fabrics, and the latest LONDON and NEW YORK STYLES.

All goods have been marked down to meet the drop in prices.

Order your SPRING SUIT and OVERCOAT now.

**CHARLES J. ELLIS,**  
English and American Tailor,  
302 WATER STREET.

Forty-Two Years in the Public Service The Evening Telegram.



## Heredity.

A certain lord, addressing a political meeting in the country, was interrupted by a man in the hall, who shouted: "Where did you get your land?" He took no notice of the interruption, and proceeded until the man again shouted: "Where did you get your land?" A third and fourth time the interruption was made in the same words. At last the speaker turned to the man and said: "All right. I will tell you where I got it from. I got it where you got your ugly mug—from my father!"

Former Congressman Johnson, of Indiana, in debate called an Illinois Congressman an ass. This was unparliamentary, and had to be withdrawn. Mr. Johnson said: "I withdraw the language, Mr. Speaker, but I insist that this gentleman from Illinois is out of order." "How am I out of order?" yelled the man from Illinois. "Probably a veterinary surgeon could tell you," retorted Johnson.

"Laugh and grow fat" is an old axiom. We advise the use of a good one, named "Brick's Tasteless". Price \$1.00; postage 20c. extra.—fly23.e

A Suit or Overcoat at Maunders, selected from a splendid variety of British Woollens, cut by an up-to-date system from the latest fashions, moulded and made to your shape by expert workers, costs you no more than the ordinary hand-me-down. We always keep our stocks complete and you are assured a good selection. Samples and style sheets sent to any address.

**John Maunders,**  
Tailor and Clothier, 281-283 Duckworth Street

## How Royalty is Guarded

Elaborate Police Precautions.  
(By an Ex-Detective.)  
I was for thirty years in the police force, and for the last twenty-one in the special branch of Scotland Yard entrusted with the delicate duty of guarding royalty.

The elaborate care exercised in the Belfast royal visit is but a magnified example of the ever-scrupulous watchfulness that attends the movements of the members of our Royal Family and those distinguished strangers who occasionally visit our shores.

### Lurking Dangers.

How necessary the vigilance is may be understood from the fact that although Queen Victoria was venerated by her subjects it did not prevent her being four times the victim of miscreants who attempted her life, while another scoundrel assaulted her by striking her across the face with a stick. Even King Edward narrowly escaped death on one occasion when Sipido, the anarchist, shot at him at Brussels railway station. The shot went wide, because a detective from England saw the man fire the weapon and managed to strike up his hand at the moment of aiming. Sipido was a deadly shot, and for a few seconds the life of the Prince of Wales (as he then was) was in deadly peril.

Again, it is only a few weeks since a man was found in the garden at Buckingham Palace. He could give no satisfactory account of himself, but eventually he was admitted to a workhouse infirmary and afterwards certified to be insane. It is the class of weak-minded people that give the detectives in charge of royalty more anxiety than the "political" miscreants. The latter are pretty well known; in fact, the police records of both Scotland Yard and of the world's great cities are so complete, and the exchange of information so admirable, that the movements of these men are perfectly revealed to the special detectives that are detailed for this class of work. But the lunatic is another matter.

### Strange Visitors.

I may give an instance that illustrates this. During the last year of Queen Victoria's reign she was a good deal at Osborne. This lightened the task of the detectives in attendance, for it is easy to watch the comings and goings to the Isle of Wight. But one morning the detectives on duty had a shock. They suddenly saw a man emerge from the bushes that fringed the big lawn and start climbing up the spouting that ran up the wall on the south side of the house. Her Majesty's bedroom faced this aspect. The man was quickly brought down, and was found to be a lunatic, who thought that he had a mission to personally convert the Queen. How he had managed to get in the grounds and hide himself was a mystery. Owing to the falling health of Her Majesty the incident was kept from her. In this case the man was perfectly harmless.

King Edward was exceedingly impatient of being shadowed when he took his constitutional. Many a time he slipped off unobserved, and often, too, when he thought himself free from observation he was followed at a discreet distance.

He also had some strange visitors. One day we found a woman in the grounds of Marlborough House. She said that she had come to see "the dear Prince" to give him a recipe for "everlasting health." No doubt she was mentally deranged, but when she was searched a nasty-looking knife was found upon her. It is this sort

of thing that makes the life of the royal detective a continual source of anxiety.

### Always Shadowed.

Whenever the King goes abroad the special detectives follow him. They then work in conjunction with the police of the country in which he is travelling. Intensive strangers are kept at a distance; suspicious characters are carefully kept under observation; and the haunts of notorious political cranks are combed to see where they are and what they are doing. If necessary, they are deported from the neighbourhood.

On the occasion of the Royal visit to Belfast the usual vigilance was increased owing to the disturbed state of the country, but the personal safety of the King and his Consort were still looked after by the detectives from the special branch of Scotland Yard.—Glasgow Herald.

## Wind Dries Washing.

Have you ever wondered why wet garments hung out in the open air will dry fairly quickly even though a cold wind is blowing?

It is because the air is thirsty. On a cool, clear day the air drinks more water than all the Pussypoos in the world. On such a day cool, dry air descends to the earth from a height of six miles, sweeping down in an ever widening spiral.

This cool air plunges into an atmosphere where the temperature is higher and the pressure greater than above. This has the effect of increasing the power of the air to absorb water.

It absorbs clouds, fogs, the water in your fluttering garments on the line, and even small pools, turning them into an invisible vapour. Being lighter than air, this vapour ascends rapidly.

When this vapour reaches a very high altitude it may show itself for the first time in the form of a feathery, fan-like cloud. This is a lovely mass of ice crystals. The passing of this fan from the sky indicates a long spell of fine weather.

But when skies which have been clear grow hazy, and the sun rises and sets in redness, it is a sign that the moisture in the air is condensing. It is also a warning to you to take in your washing!

## U. S.-Canadian Fisheries Treaty Has Lapsed.

MONTREAL, July 22.—That the *modus vivendi* between Canada and the United States regarding the Atlantic Fisheries has lapsed, and that the two countries are back on the basis of a treaty adopted in the time of George III, insofar as the fisheries are concerned, is the statement made in a letter by M. H. Nickerson, Commissioner of Fisheries for the Province of Nova Scotia, who is now in Boston studying the situation created by the American tariff bill.

This means, according to Mr. Nickerson, that the fishing vessels of one country are excluded from the ports of the other country, except for the humanities—that is when in need of food or water or shelter during storms.

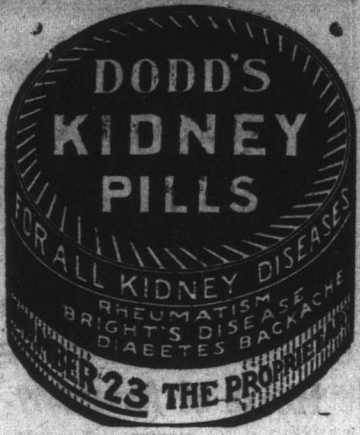
The question arises whether under the old treaty the New England fishing schooner selected to take part in the International Fishermen's race off Halifax this fall, will have the right of entry to that port.

Mr. Nickerson says that while the American permanent tariff bill is especially designed to shut out fish from Japan, it will compel Canadian fishing interests to give more attention to the development of home markets.

## A "W. G." Story.

The late Dr. W. G. Grace was once asked to play against a local cricket club in Gloucestershire for some charitable object, and a large crowd gathered to see the famous cricketer. The wicket-keeper of the opposing side was rather above the average local player, and he had made up his mind to stump the Doctor if possible. The first ball of the over Grace missed, and the wicket-keeper whipping off the balls, cried: "How's that?" Dr. Grace was preparing to return to the pavilion, but, to the wicket-keeper's dismay, the umpire remarked coldly: "Very smart, very smart indeed! But don't let me catch you doing it again! These people came to see Dr. Grace bat; not to see you keep wicket!"

Stafford's Prescription "A" will cure that uncomfortable feeling caused by indigestion and dyspepsia. Price 35 and 70c. Postage 10 and 20c. extra.—fly23.e



## English 'Brogues'

For Men and Women.



JUST OPENED.

Gent's Dark Brown Calf "Brogues".

Heavily perforated heel and toe, two full soles, low flat heel, warranted all solid leather. Reliable English manufacture.

at \$9.00 the pair.



Ladies' Dark Brown "Brogues".

Medium wide toe and low heel, extra weight sole, with handsome perforations from toe to heel. Warranted all solid leather.

at \$10.00.

Women's White Buckskin "Brogue" Oxfords

Handsome perforated at \$7.50 pair. Medium heel, English toe; a smart Dress Shoe for Holiday Wear.

**PARKER & MONROE, Ltd.**  
The Shoe Men.

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## Prospectus of The Newfoundland War Memorial Company, Unlimited.

The object of this Company is to erect a suitable Monument in St. John's in memory of all Newfoundlanders who gave up their lives in connection with the Great War.

Although trade conditions are not at present bright, yet in the opinion of the Executive it would be a grave mistake to any longer delay in getting together funds for this purpose, and they believe the project will be met with such favour as will ensure the speedy underwriting of all that may be required.

Until form of Memorial is decided on and approximate cost ascertained it will be difficult to name the sum required. But the Share Subscription is now open and it is the earnest desire of the Executive that every man, woman and child in Newfoundland should hold one or more shares in the Newfoundland War Memorial Company, Unlimited.

For their dividends, shareholders are promised, what is of far more value than material benefits in the way of contentment, what is of far more value than has been erected by them worthy of Our Heroes and in consequence they will be free from the everlasting shame and disgrace that would ensue if nothing was done.

The Share Certificates are issued to Subscribers of One Dollar or over and read as follows:—

**THE NEWFOUNDLAND WAR MEMORIAL COMPANY, UNLIMITED.**  
This is to certify that (name and address) is the holder of (number) Shares in the above named Company, fully paid and non-assessable for the subscription are guaranteed a suitable Monument to be erected in the Capital City of St. John's, Newfoundland, in Memory of their Countrymen who gave up their lives in the Great War, 1914-1918, in the Cause of Freedom and Humanity.

(Signed by the Chairman and Secretary and countersigned by the person issuing the Certificate.)  
Applications for Shares may be made to any authorized holder of a Share Certificate Book or direct to the following who comprise the Executive Committee of the Movement: E. G. Rendell, Hon. Chairman; P. E. Outerbridge, Hon. Sec.-Treasurer; H. A. Anderson, Mrs. H. A. Anderson, Mrs. John A. Anderson, Mrs. Eric S. Ayre, David Baird, D. M. Baird, Mrs. S. K. Bell, Frank Brindley, Captain B. B. Butler, M.C., Hon. Dr. Alexander Campbell, Sir M. P. C. Crobie, Miss Mildred Clift, H. E. Cowan, Sir J. C. Crobie, Lady Crobie, Francis Edens, Miss Maggie Furlong, John G. Higgins, W. J. Higgins, W. R. Higgins, W. H. Jackman, C. Kearley, Dr. Keegan, Mrs. Keegan, J. J. Long, Walter Mayhew, M.C., D. Munn, Miss Mary McKay, J. J. McKay, Mrs. W. Angus McKay, Miss Joan Rendell, Miss Mary Rendell, Lieut.-Col. W. F. Rendell, Dr. J. A. Robinson, Miss Mary Ryan, Mrs. Scully, Sir R. A. Squires, K.C., Hon. W. Warren, Captain G. J. Whitty, M.C., The Editors Telegram, Daily News, Advocate, Trade Review, Plaindealer, Times and Comic Weekly. Subscriptions and communications from the Outports should be addressed to Lady Crobie, D. M. Baird or W. H. Jackman, who are forming Outport Committees.

From persons who are unable to subscribe as much as One Dollar, amounts will be received and acknowledged. It is the desire of the Executive that no one be debarred from subscribing to the Newfoundland War Memorial.

### THIS APPEAL IS ADDRESSED

To all who did their duty in the Great War:  
You parents who gave more than your life's blood need no urging, for you did in the past so will you do now.  
You women who had no dear ones to offer up and yet worked for a cause all you knew how, also need no urging.  
You young people who also did your share, will you not cry halt for a few weeks to your happy, thoughtless lives, in order to help out this movement?  
You young people who clubbed together in war times to get dollars for the many war funds, will you not also help?  
You older people who "made hay while the sun shone" and held on to it against a rainy day, will you not also dig down deep and help?  
You who were able to invest in War Bonds, will you not now exchange some of these for those in the Memorial Company and which will give you far more lasting pleasure and happiness?  
You Ministers of the Gospel, who were practically a unit in doing all you could to carry the war to a successful issue, will you not now use your great influence with your people to back up this project?  
You friends in the Outports, will you not also join in and help along the work, bearing in mind the smallest subscriptions will be acceptable, and when visiting St. John's you will be able to view with pride what you have helped to erect?  
To all Newfoundlanders, to all in the Dominion, to all elsewhere who have the interest of Newfoundland at heart, this appeal is made.  
On behalf of the Executive Committee the Newfoundland War Memorial Company.

E. G. RENDALL, Hon. Chairman.  
P. E. OUTERBRIDGE, Hon. Sec.-Treasurer.

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