

Reliance Loan & Savings Co OF ONTARIO.

(SUCCESSORS TO THE CHATHAM LOAN AND SAVINGS CO.)

ASSETS OVER \$2,000,000

3 1-2 Per Cent. per annum interest allowed on deposits.
4 Per Cent. interest per annum allowed on deposit receipts issued for twelve months or longer.
4 1-2 Per Cent. interest on Debentures.

S. F. GARDNER—Branch Manager.

The Daily Planet

S. STEPHENSON, PROPRIETOR.

TELEPHONES: Business Office 55. Editorial Room 104.

MONDAY, JUNE 25, 1906.

IS IT RIGHT TO BLEED THE GOVERNMENT?

The investigation into the purchase of supplies for the Arctic has revealed a cynical acceptance, by some of those who have to do with the spending of Government money, of rules of conduct which people have in the past suspected to govern such operations, but which they have never thought to hear so openly admitted, comments the Montreal Star. The other day we had a witness, who has been in the employ of various Canadian Governments since a date prior to Confederation, telling us calmly that when he was ordered to purchase supplies for the Government, he merely suggested lists of prices from "the friends of the Government," and added that he had got into serious trouble when once he went outside of this charmed circle. Pessimists have told us all along that this was the rule; but the ordinary man has been inclined to hope that politicians would not, as a class, "have the face" to so divert public money into the pockets of their "friends."

Now another witness tells us that he thinks it quite proper to charge the Government a little more than the ordinary public. Why?—in the name of all that is honest. What is the Government but the organized representative of the "ordinary public"? What money has the Government to spend but money which it takes in taxes from the individuals who make up the "ordinary public"? Why is it right to rob the people as a whole when it would be wrong to rob them individually?

This witness was a temporary Government employe. Now if the representatives of the government go upon the theory that it is right for the government to pay more for an article than it is worth, we can easily deduce one reason why it is possible to "charge the government a little more than the ordinary public." If the "ordinary public" did its buying through an agent who was willing to pay more for an article than it could be got for the "ordinary public" would be gouged, too. But what would the individual purchaser think of an agent who would so betray his interests? Yet there is absolutely no difference between an agent who would thus deliver a single principal bound and helpless, into the hands of his natural financial enemy, the party with whom he was making a trade; and an agent who would consent to pay more on behalf of the entire "ordinary public"—i.e., the country—for goods which it needed than those were worth.

Now that these rules of conduct have been placed, officially, as it were, before parliament, and the country, some recognition should be taken of them, and both parliament and the country ought to make it clear that they entirely disagree with the principle laid down. We can hardly permit such cynical exposures of such dangerous doctrines to pass unnoticed. If no protest is to be registered against them, surely all public servants can hereafter plead that they have passed into the orthodox list of "rules of conduct" for good representatives of the people's purchasing department.

Yet there is no difference between robbing the people through the government and robbing the same people directly.

\$62.50 PACIFIC COAST AND RETURN.

Round trip tickets from Chicago at above low rate will be sold by the Chicago and North Western Railway to Portland, Ore., Seattle, Wash., Vancouver and Victoria, B. C., daily from June 18th to 22nd inclusive, good for return within sixty days. Choice of routes and favorable stopovers granted. For folders and further particulars write B. H. Bennett, General Agent, 2 East King Street, Toronto, Ont.

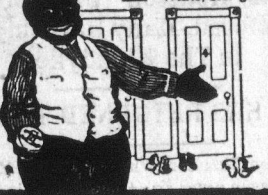
If you must refuse a favor, learn the art of being polite about it.

To "get next" you must first get busy.

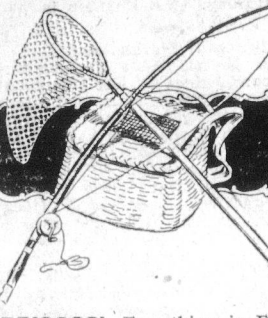
The cheerful cannot help being charming.

2 in 1 Shoe Polish

Black, Tan and White.
None other for satisfaction.
"2 in 1" is the "daddy" of all shoe polishes, and the parent has never been equalled. No imitation gives the same glossy black, not faded and gives the leather like "2 in 1".
If you have never shined your own shoes try it once. Refuse imitations.



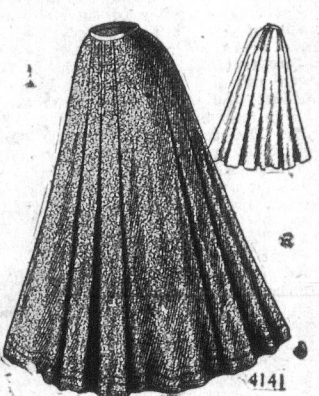
BRISCONS—Everything in Fishing Tackle, Bait, etc., Boats, Launches and Canoes for Rent.



BRISCONS—Everything in Fishing Tackle, Bait, etc., Boats, Launches and Canoes for Rent.

FASHION HINTS

LADIES' FOUR-GORED CIRCULAR SKIRT.

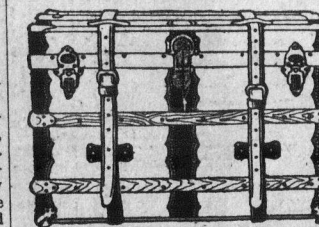


No. 4141.

As an old skirt to wear with blouses and shirt-waists, the model shown here is attractive, the box pleats at the front, sides and back giving a pretty flare to the bottom of the skirt. Four gores are used in the shaping and the closing is made at the centre back. Machine stitching or hand gives a neat finish to the round-length skirt, or bias bands may be applied instead. Panama cloth, seersucker, tulle, mixed goods, plaid, voile, gingham, linen, pongee, duck or crash are all recommended for successful results. The quantity of material required for size 26 is 6 1-4 yards of 42-inch goods. Pattern No. 4141 is cut in sizes 22 to 30 inches waist measure. Mailed postpaid on receipt of 10 cts., name, size and address to the Fashion Department of the C. Austin & Co., Chatham, Ont.

There are some women who seem to be personally youthful. The grown daughters are companions as well as children, and the color in the mother's cheeks, the brightness in her eyes, the roundness of her form, all speak of abounding health. What is her secret? She is at the middle age of life when so many women are worn, wasted and faded, and yet time has only ripened her charms. The secret of this marvellous health and beauty may be told in the brief phrase, Dr. Pierce's Favorite Prescription. The general health of woman is so intimately related to the health of the delicate womanly organs, that where these are diseased the whole body must suffer. "Favorite Prescription" dries the debilitating drains, heals ulceration and inflammation, cures female weakness and imparts to the delicate female organs natural vigor and vitality. Women who have lost their health and their beauty have been made robust and rosy cheeked by the use of this marvelous medicine.

A good listener maketh a good husband.



BRISCONS—Trunks, Grips, Valises, all sizes, styles and prices, Bags, &c.

SAMUEL GELLER Proprietor Chatham Iron and Metal Yards

(Magnolia Hotel, near G.T.R. Station)

CHATHAM, ONT.

Highest prices paid for Scrap Iron, Metal and Rubber

Phone 805

THE "CROWN" LIFE CO

Scrutiny Reveals Discrepancy in Loss and Gain of \$9,000.

Difference Between Returns to Government and Prepared Statement Handed in to Commission—Meagre Information From Chief Officer—Extravagant Methods of "Excelsior" Brought Out by Dominion Counsel.

Toronto, June 22.—Mr. Tilley continued his examination of Edwin Marshall, manager of the Excelsior Life Commission on Insurance. The subject of commission was first dealt with. The office staff received commissions on all business they procured. The first year's commission on new business ran up as high as 75 per cent, but the renewals were allowed Marshall's salary amounted to \$2,500 a year with a bonus or a share of commissions. Mr. Tilley asked the witness if there was any clause in the policies which definitely guaranteed to any policyholder a dollar of profit, and Mr. Marshall answered in the negative. The directors fixed the amount the policyholder should receive.

The question of percentage of expenses to income was next. For nine years the premium income of the Excelsior amounted to \$1,335,495, with expenses of \$591,548, making the average expense 44.6 per cent, of premium income, and 36.9 per cent, of total income.

"Rebating was wrong," said the witness, "but unless the Government took the matter in hand and penalized the guilty parties the companies were powerless to remedy the evil." The Excelsior Life did a lot of rebating. The extravagant methods of the Excelsior were brought out by Mr. Tilley. The statement of 1900 showed expenses of \$109,541, on a premium income of \$56,198. Mr. Marshall explained this by saying that only two Canadian companies had a lower expense rate.

The Proper Kind. Commissioner Kent here made the following statement: "It has been my belief all through the course of this enquiry that the proper kind of insurance is the straight life without profits."

This concluded the examination of the Excelsior Life. Chas. J. Hughes, managing director and actuary of the Crown Life, was called at the afternoon session. Mr. Hughes has been actuary and manager since February last. He succeeded his brother as actuary, who was previously actuary for the Manufacturers' Life and now connected with an American company, and Geo. H. Roberts, as manager, the founder of the company. The company was chartered in 1901. The capital stock was put at \$1,000,000 with \$250,000 subscribed.

Excluded the Policyholders. Mr. Tilley then took up the clauses of the charter. One point was the fact that no person could be a director unless he owned twenty-five shares. This, Mr. Tilley said, excluded the policyholders from holding a seat on the board, and the witness assented.

The subscribed capital was now \$605,000, and the paid-up capital was \$129,000, and the company would accept subscriptions though not endeavoring to get subscriptions, not because there was not capital enough, but because it did not think it was an opportune time to seek subscriptions. The stock was sold at a premium of 25 per cent. The first was a call of 25 per cent., of which 500 shares were paid on the instalment plan, which permitted the shareholder to pay his shares in ten different instalments. No shares had been forfeited by the company for non-payment of call. There were no shareholders who had not paid anything on their stock. There were no directors who held unpaid stock. Promissory notes had been accepted.

"How were these treated in the annual statement, as 'bills receivable'?" asked Mr. Tilley.

"No, they were treated as cash."

"What method was involved in getting these notes into cash?"

"They were discounted toward the end of the year by the Sovereign and Union Banks, and taken up three months later, the maker of the note paying the discount."

"The note was not endorsed by the company," suggested Mr. Marks, the secretary of the company, who assisted the witness in his answers.

Agents on Commission. Mr. Tilley took up the agents next. He elicited the fact that all agents of the Crown were paid on a commission basis with a certain guarantee each month that is not to be returned. This, however, is not stipulated in the agent's contract. Agents advanced for 1905 were over \$6,000. This amount was written off. Witness said that about \$6,000 a year for the past few years.

Mr. Tilley asked if this was not an odd condition of insurance business, rather than a normal.

"It is the normal condition," said the witness. "A young company cannot afford to treat this item as older companies do. A large company would keep it out of their books altogether."

Surrender values was the next item. The clause relating to this provided that each value be paid as the directors may fix. The policy went further than the act in this regard and stipulated that the insured is entitled to a cash surrender value at any time.

"Have you ever given policyholders the right to vote, as set forth in the charter?" asked Mr. Tilley.

"No. I don't think policyholders should have a right to vote for the early stages of a company there were so many difficulties to meet it was not desirable to have too many masters. I would not like proxy voting at all. If you leave it to one person to guide the head you will have a sorry state of affairs."

The Crown carried on general business, an industrial business, an abattoirs department and a woman's department. The non-participating and participating were all treated in one set of books. He could see no gain in separating them.

A Guarded Secret. Mr. Tilley spent considerable time in trying to find out what was due the policyholders. Mr. Hughes, Mr. D. P. W. E. Rispin, C. P. & T. A., 115 King St., J. C. Pritchard, Depot Ticket Agent

showing what participating policyholders should get.

Mr. Hughes is opposed to rebating, claiming that business obtained by giving rebates is not persistent.

Witness then told the commission that Sir Charles Tupper, president of the Crown Life until 1905, had a contract with the company by which he received a straight salary of \$2,000, 1 per cent, of all calls on stock over \$100,000, 1 per cent, on all premiums on subscribed stock, and 1 per cent, on all first year premiums.

G. H. Roberts as manager received \$5,000, the same salary was paid the witness—a year from the inception of the company, which witness thought was too high for any young company and that the Tupper arrangement was a poor one.

Witness gave particulars of a dispute between a policyholder and the company. The application for policy had been held in abeyance, and the beneficiary applied for the insurance, the company would not come up. Not wishing to quarrel with the complainant the company offered \$1,000 settlement, which was still open.

In the matter of estimates of profits the Crown Life has followed the same line as older companies. Their estimates, as Mr. Tilley proved in a searching examination, were altogether too high, and witness acquiesced.

The "not taken policies," said Mr. Tilley, were 18 per cent, in 1902, 20 per cent, in 1903, 25 per cent, in 1904, and 17 per cent, in 1905.

"Do you find that most of these policies were issued last month to swell returns?" asked Mr. Tilley.

"We have never done anything out of the ordinary, except tell agents that the end of the year was coming, and that it was desirable to make a good showing. These 'not taken' policies were scattered over the whole year."

A ratelike policy was certain discrimination of policies. For instance, in some cases to alter the policy it was dated back to last birthday, giving the insurer a sort of rebate, and according to Mr. Tilley, an unfair advantage.

The lapse ratio was about 10 per cent. Mrs. Tilley prepared a statement showing percentage of commission on new premiums. In 1901 it was 58.4 per cent; in 1902, 64.5 per cent; in 1903, 59.2 per cent; in 1904, 63.7 per cent; in 1905, 73.1 per cent.

Witness asked why the commission had gone as high as 85 per cent, the witness could not say.

A Discrepancy of \$9,000. The loss and gain statement prepared by Mr. Hughes was dissected. Mr. Tilley asked Mr. Hughes, in reference to the "loss and gain" statement, which he had handed in to the commission and pointed out that it did not agree with the Government return. The return showed a loss of \$9,000, while Mr. Hughes' statement showed only a loss of \$3,000.

"Where did the rest go?" asked Mr. Tilley.

"I don't know," said the manager of the Crown Life.

It was shown that the loss incurred in the first year's business would take four or five years to make up. It was over \$43,000. This, of course, was due to heavy expenses in connection with agents' commissions. The Crown Life had never tried to remedy the rebating evil.

The Crown Life investments were in municipal bonds and bank stocks. Investments showed no particular losses. The Crown Life suffered the usual impairment of capital, which amounted to 10 per cent.

The company made loans on policies at a rate of 5 per cent. G. R. Geary took the witness just before adjournment.

The company did business all over the country and had offices at Montreal and Halifax.

The disgusting discharges from the nose and throat, and the foul breath, are quickly dispensed with by using Dr. Shoop's Catarrh Cure. Such soothing antiseptic agents as Oil Eucalyptus, Thymol, Wild Indigo, etc., have been incorporated into a snow white cream making a most efficacious unexcelled. Sold by C. H. Gunn & Co.

The girl with the broken heart always manages to save the pieces.

Ignorance may be bliss except where it is ignorance of the law.

He who would be a great soul in the future must be a great soul now.

EXCURSIONS VIA THE PERE MARQUETTE

Dominion Day July 1st.

Pere Marquette Railroad will sell Excursion Tickets at One-Fare for the round trip. Date of sale, June 29-30, July 1st and 2nd, limited for return on July 3rd.

H. F. MOELLER, G.P.A.

GRAND TRUNK RAILWAY SYSTEM SINGLE FARE FOR Dominion Day

Between all stations, going June 29, 30, July 1st and 2nd, returning until July 3rd.

For tickets and information call on Agents or address J. D. McDonald, D. P. W. E. Rispin, C. P. & T. A., 115 King St., J. C. Pritchard, Depot Ticket Agent

SEVEN STORES...

THE NORTHWAY COMPANY, LIMITED.

...SEVEN STORES

..Now for the Last Week..

June so far has been a busy month at this store. In fact the busiest in our eight years merchandizing. In order to keep up pace until the end of the month we are going to make this week of unusual value-giving of matchless bargains. We want everybody who reads this to come to the store this week and secure their share of the good things we have prepared.

Our usual guarantee—"Your money back if you're not satisfied," goes with every purchase. All we ask is that goods be returned promptly and in good condition.

12 1/2c. Bleached Cotton 10c. Yd

600 yards fine pure bleached cambric finish, cotton frill, yard wide, fine even thread, free from dressing, a good 12 1/2c cotton, this week 10c.

8c Check Towelling 6c. Yd.

400 yds. good quality check glass towelling, red and blue checks, fast colors, our best 8c. quality, this week 6c.

15c White Duck 12 1/2c. Yd.

Fine quality, medium weight, pure soft finish, bleached dress duck, regular 15c. yard, this week 12 1/2c.

Bath Towels

7 dozen fine Turkish Bath Towels, a superior quality, size 48 in. by 21 in. wide, in fancy stripes, worth 25c. each, this week 19c.

20c Muslins 15c Yard

25 pieces fine English and American printed Lawns, Batiste, Dimities, etc., choice new designs, fast colors, reg. 18c and 20c yard, This Week 15c.

15c Dress Muslins at 12 1/2c.

39 pieces Dimities, Lawns, etc., fine American goods in wide range polka dots and newest floral designs, fast colors, extra good values, regular at 15c yard, This Week 12 1/2c.

Men's 75c and \$1 Shirts at 49c

4 dozen Men's and Boys' percale, print, cambric and Scotch Zephyr Shirts, odd lines and broken lots, sold regular 75c to \$1.00 each, This Week 49c.

Men's Working Shirts 49c.

About 5 dozen odd lines in black and white stripes and spots, check gingham and oxfords, cut full size, well made, fast colors, sizes 14 1/2 to 17, clearing This Week 49c.

Dress Goods at 25c Yard

27 pieces including 40c Tweeds, 35c and 40c Lustras and Granites, checks, plaids, etc., worth up to 40c yard, This Week 25c.

60c, 75c, 85c Dress Goods 46c.

Including 48 in. Mohair Lustras, 54 inch Sicilians and Tweeds, 48 inch Scotch Suitings, etc., all this season's styles and colorings, clearing at This Week 46c.

Millinery

Extraordinary clearing of Trimmed Hats. About 2 doz. handsome trimmed hats, worth regular \$6.50 to \$12.50 each including some of our choicest Pattern Hats, clearing at This Week \$3.98.

\$1.50 Fancy Flops for 48c.

About 8 dozen in the lot, assorted styles and colors, regular 75c, \$1.00 and 1.50 each, This Week 48c.

Watch the Papers Each Day for Further Special Announcements.

Northway & Co., Limited

A Canadian Product

RAILWAYS.

GOING EAST CANADIAN PACIFIC GOING WEST
7:15 a.m. daily except Sunday 7:15 a.m.
7:15 a.m. Express 7:15 a.m.
7:30 p.m. 7:30 p.m.
This train runs daily except Sunday. Starts from here and remains over night.

GRAND TRUNK WEST
1:30 a.m. for Windsor, Detroit and intermediate stations except Sunday.
1:30 p.m. for Windsor and Detroit.
4:15 p.m. for Windsor and Detroit.
9:30 p.m. for Detroit, Chicago and west. International Limited, daily.
Mixed 2:30 p.m.

EAST
8:30 a.m. for London, Hamilton, Toronto and Buffalo.
1:00 p.m. for London, Toronto, Montreal, Buffalo and New York.
4:15 p.m. for London, Hamilton, Toronto, Montreal and New York.
9:30 p.m. for London and intermediate stations. Daily except Sunday. Daily.

CHATHAM, WALLACEBURG AND LAKE ERIE RAILWAY.
ELECTRIC SERVICE
Time Table No. 5. In effect Wednesday, May 9th, 1906.

CHATHAM WALLACEBURG
LEAVE ARRIVE LEAVE ARRIVE
6:00 a.m. 6:10 a.m. 7:10 a.m. 7:20 a.m.
6:00 a.m. 6:10 a.m. 7:10 a.m. 7:20 a.m.
6:30 a.m. 6:40 a.m. 7:40 a.m. 7:50 a.m.
6:30 a.m. 6:40 a.m. 7:40 a.m. 7:50 a.m.
6:45 a.m. 6:55 a.m. 7:55 a.m. 8:05 a.m.
6:45 a.m. 6:55 a.m. 7:55 a.m. 8:05 a.m.
6:50 a.m. 7:00 a.m. 8:00 a.m. 8:10 a.m.
6:50 a.m. 7:00 a.m. 8:00 a.m. 8:10 a.m.
7:00 p.m. 7:10 p.m. 8:10 p.m. 8:20 p.m.
7:00 p.m. 7:10 p.m. 8:10 p.m. 8:20 p.m.
7:15 p.m. 7:25 p.m. 8:25 p.m. 8:35 p.m.
7:15 p.m. 7:25 p.m. 8:25 p.m. 8:35 p.m.
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7:45 p.m. 7:55 p.m. 8:55 p.m. 9:05 p.m.
7:45 p.m. 7:55 p.m. 8:55 p.m. 9:05 p.m.
7:50 p.m. 8:00 p.m. 9:00 p.m. 9:10 p.m.
7:50 p.m. 8:00 p.m. 9:00 p.m. 9:10 p.m.
Extra cars on Saturday leave Chatham 7:15 a.m., 1:15 p.m., leave Wallaceburg 9:00 a.m. and 2:15 p.m.
Except Sunday all other cars daily.

PERE MARQUETTE
BUFFALO DIVISION
LEAVE CHATHAM
Blenheim and West 7:15 a.m. 5:15 p.m.
Blenheim and East 8:55 a.m. 6:30 p.m.
Sarnia 9:15 a.m. 6:40 p.m.
Arrive in Chatham
From
Walkerville 10:15 a.m. 7:35 p.m.
St. Thomas 9:35 a.m. 6:30 p.m.
Sarnia 8:55 a.m. 6:10 p.m.
RONDEAU
Leaving 7:15 a.m. 4:30 p.m.
10:30 a.m. 4:00 p.m.
4:30 p.m. 4:00 p.m.
6:50 p.m. 9:40 p.m.
All trains run by Eastern Standard time.
H. F. MOELLER, G. I. A., Detroit.
W. M. MOORE, F.R. Agent, Chatham.
K. J. DOWNEY, Ticket Agent, Chatham.

WABASH
FOR
Dominion Day, July 1st, 1906.

Will sell round trip tickets at lowest one way first class fare, between all stations in Canada, also to Detroit, Buffalo, Suspension Bridge and Black Rock, N. Y. Tickets on sale June 29th, 30th, July 1st and 2nd, return limit July 3rd, 1906. See Vapash agents for rates and other particulars, or address J. A. Richardson, District Passenger Agent, Northeast corner King and Yonge streets, Toronto and St. Thomas, Ont.

J. C. PRITCHARD, Depot Agent, W. E. RISPIN, City Pass. Agent.

Minard's Liniment cures Burns, etc.

CANADIAN PACIFIC

SINGLE FARE

FOR

DOMINION DAY!

Between all stations in Canada, to Buffalo, N.Y., Niagara Falls, N.Y., and Detroit, Mich.
Going June 29, 30, July 1 and 2, good to return until and on July 3.

For pamphlets, rates, etc., apply to A. Gregory, acting city ticket agent, Chatham write C. B. Foster, D. P. A., C. P. R. Toronto

EASY MONEY AT HOME

raising chickens. More profitable than chickens. All around. You'll get \$5.00 to \$10.00 each for young chickens. 2 species. Uncommon. To get you interested quickly we send COTTAM BIRD BOOK (illustrated and sold at 20c) and two cases BIRD BREAD 10 CENTS.

and "CANARY VS. CHICKENS" showing how to make money raising. All for 25c. Stamp or coin. Address COTTAM BIRD SEED, 191 St. Louis, Ont.

YOU CAN SAVE

From 30c. per Week upward with The Canadian Savings Loan and Building Association

and receive interest at rate of 3 Per Cent. per annum compounded half yearly.

The entire investment together with interest is withdrawable after three years.

Begin Now. Continue Six Months and we will protect you from loss. The "Canadian" has a record of seventeen years successful business, every obligation having been promptly met. If you have never had a bank account commence today by laying aside small amounts each week with this company. In three years the results of your systematic saving will be astonishing. This may be your first step to independence. All in your favor—nothing to be lost. We positively do not speculate with your money. We furnish a contract with the investor authorized by the Ontario Legislature.