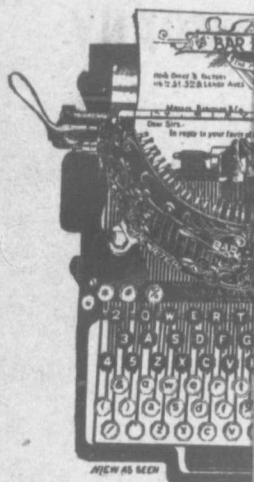


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THAT PROMISES A HANDSOME DIVIDEND.

The following letter emanates from a gentleman competent to speak on the subject; whom I have known well and favorably for many years and who has made a specialty of Typewriters. He has conducted this line of business successfully for over ten years, and entered into the formation of a Company to manufacture the Burns' Typewriter in Canada with entire confidence in the undertaking.

C. W. TAYLOR, Business Manager, Globy

DEAR SIR:—

During the past ten years of my experience in the typewriter business question has often been asked me, "Why do you not organize a company for manufacture of a typewriter in Canada?" My reply has been that I looked favorably on such a project, as the high protective duty of 27½ per cent. would give the Canadian market up absolutely to the machine manufactured here, provided the machine had the general excellence of the leading typewriters now on the market. Having this idea always prominently before my mind I have watched carefully the typewriters that have been placed on the market, but not until an examination of the Burns' typewriter, which is soon to be placed before the American public, I became convinced that the proper machine had arrived to control the Canadian market and to successfully compete with the leading typewriters in the foreign markets. I have subjected the "Burns" to a thorough investigation, and have had it examined by disinterested experts. It has incorporated in its construction, unsurpassable qualities not possessed by any other machine, and is superior to any typewriter now on the market. In short, the outlook is so favorable and my confidence is so great in the outcome that I have determined to enter actively into the work of organizing a company with a capital stock of \$200,000 for manufacture in Canada. This Canadian Company will control all territory including the United States. The Inventor shows his confidence in the future of his typewriter by his willingness to accept a **moderate amount of stock** and a **small royalty**, asking **no cash whatever**, but stipulating that the Company give him a guarantee that it will manufacture a specified number of machines yearly, which he apportions as follows:—

Canada	200
Great Britain and Ireland	1,500
Foreign countries and other British Colonies	800
	2,500

I consider this estimate a very moderate one, in view of the fact that the contract was made recently by one of the new American Typewriter Companies to sell in Great Britain only, ten machines per day, or over three thousand machines per annum, and I do not consider the machine referred to as first class. I feel sure that the estimate of 2,500 machines per year is a very low one, and the net profit has been ascertained to be on the lowest wholesale price at least. This would give:—

2,500 at \$25.00	\$62,500
Allow for office expenses, etc.	12,500
	\$50,000