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*"The House
Behind
the Goods"*

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every year, at which emblems and bonus cheques are distributed, and at which the best of feeling is exhibited between the various members of The W. H. Malkin Company's family.

RECENTLY we inaugurated a further plan of insuring all employees who have been with us six months or more, the amount varying from \$500.00 in the case of those who have been in our employ for more than six months, up to \$3,000.00 in the case of employees who have been employed fifteen years or more.

WE HAVE always been keen on sports, and our employees have made names for themselves in Vancouver. Ice hockey was started in 1916, when our team won second place in the Commercial league of Vancouver. The following season it was successful in capturing the cup in the same league, and this year we are proud to say we have just received information that our team has again been successful in capturing the cup, which now occupies a prominent place in our main office. We have had a team in either the Commercial or Wholesale baseball league since 1909, except that on account of so many men being absent on active service in 1918, and not having all returned in 1919, no team was in the field during these two years. We hope, however, to put one in the running for the cup during the current year, 1920. The record in baseball is as good as that in hockey. In 1916 our team won the Commercial and City championship. We are proud to note that of the 1915 team every player but two served overseas, possibly a record in British Columbia, if not in Canada.

FROM the welfare and social activities of our employees we feel that we have been well rewarded by the spirit of good fellowship permeating our Company. We believe our employees think of The W. H. Malkin Co., Limited, as "Our Company," and this feeling is one of our greatest assets.