

## BRITISH COLUMBIA

*Frozen, salted/dried; Oyster — Live, whole-in-shell; Crab — Live, whole-in-shell*  
 Annual Sales Range: 2.5 – 10M  
 Percent of Sales Exported: 100%  
 Number of Employees: 6  
 Type of Business: *Exporter*  
 Production Period: *Year round*

### TEN POINT ENTERPRISES LTD.

1680 East Kent Street  
 Vancouver, BC  
 V5P 2S7,

Contact: *Ken Takeda, President*

Telephone: 604-324-7455

Fax: 604-327-0227

Products: *Salmon (Coho, Pink, Sockeye, Spring) — Frozen; Herring — Salted roe; Bottomfish (Black Cod, Snapper, etc.) — Fresh*

Annual Sales Range: 10 – 50M

Percent of Sales Exported: 100%

Number of Employees: 3

Type of Business: *Wholesaler/Distributor, Exporter*

Production Period: *March – November*

### TERRITORY SEAFOODS

203 – 12411 Vulcan Way  
 Richmond, BC  
 V6V 1J7

Contact: *Michael Crawford, President*

Telephone: 604-244-7072

Fax: 604-244-7098

Products: *Sea Urchin Roe — Fresh, frozen; Sea Urchin — Live, fresh; Sea Cucumber Meat — Frozen; Cod Milt (Tara Shiroko) — Fresh*

Annual Sales Range: 0.5 – 2.5M

Percent of Sales Exported: 100%

Number of Employees: 25 – 40

Type of Business: *Processor, Exporter*

Production Period: *January — June, September – December*

Countries of Interest:

### THREE "W" SAFARI ENTERPRISES INC.

P.O. Box 40152  
 11 – 905 Gordon Street  
 Victoria, BC  
 V8W 3N3

Contact: *John Leiva, President*

Telephone: 604-479-2480

Fax: 604-479-5860

Products: *All species, dependant on availability — Fresh, smoked, frozen, canned, dressed, gift pack, live, salted/dried, breaded/prepared*

Annual Sales Range: *Less than 10M*

Percent of Sales Exported: 80%

Number of Employees: 6

Type of Business: *Trader, Wholesaler/Distributor*

Countries of Interest: *Spain, Norway, Latin America*

### TRANS-PACIFIC FISH LTD.

130 – 3600 Viking Way  
 Richmond, BC  
 V6V 1N6

Contact: *Jock Bray, President*  
*Dan Kimoto, Vice President*  
*Steve Coble, General Manager*

Telephone: 604-270-8157

Fax: 604-273-5374

Products: *Pacific Salmon (wild) — Fresh, frozen, canned, smoked, salted/dried, roe, dressed, troll-caught; Snapper, Sole, Other Groundfish — Fresh, frozen, salted/dried, roe, dressed; Cod, Ling Cod — Fresh, frozen, salted/dried, roe, headed & gutted; Fillets — Fresh, frozen; Black Cod — Frozen, headed & gutted; Halibut — Fresh, frozen, dressed; Pacific Whiting (Hake) — Headed & gutted, fillets*

Annual Sales Range: 12 – 20M

Percent of Sales Exported: 85%

Number of Employees: 30 – 100

Type of Business: *Processor, Trader, Exporter*

Production Period: *Seasonal according to species*

Brands: *Trans-Pacific, Pacific Rim*

Countries of Interest: *All*

### TRI-STAR SEAFOOD SUPPLY LTD.

11751 Voyageur Way  
 Richmond, BC  
 V6X 3J4

Contact: *Claude Tchao, President*  
*Francis Tchao, V.P. Sales & Procurement*

Telephone: 604-273-3324

Fax: 604-273-2785

Products: *Groundfish — Fresh, frozen, live, dressed, troll-caught; Dungeness Crab (Whole/Meat/Section) — Fresh, frozen, live; Spot Prawns — Fresh, frozen, live, whole-in-shell; Geoduck Clams — Frozen, live, smoked, salted/dried; Lobster (Whole/Meat) — Frozen, live*

Annual Sales Range: 10 – 50M

Percent of Sales Exported: *over 50%*

Number of Employees: *over 60*

Type of Business: *Processor, Exporter, Trader, Wholesaler/Distributor*

Production Period: *Year round*

Brands: *Tri-Star*

Countries of Interest: *Far East, United States, Europe*

### TRI-TANIK ENTERPRISES LTD.

19127 Sundale Close  
 Surrey, BC  
 V3S 7M6

Contact: *E. Thome, President*

Telephone: 604-574-1032

Fax: 604-533-9482

Products: *All species depending on availability*

Annual Sales Range: *Less than 0.5M*

Percent of Sales Exported: 3%

Number of Employees: 1 – 5

Type of Business: *Wholesaler/Distributor, Exporter*

### UCLUELET SEAFOOD PROCESSORS LTD.

1661 Cedar Road, P.O. Box 1089  
 Ucluelet, BC  
 V0R 3A0

Contact: *Paul Bourke, President*

Telephone: 604-726-7768

Fax: 604-726-4226

Products: *Surimi, Salmon — Frozen; Herring — Salted roe; Halibut — Fresh; Shrimp — Fresh, whole-in-shell, cooked & peeled*

Annual Sales Range: 10 – 50M

Percent of Sales Exported: 90%

Number of Employees: 150

Type of Business: *Processor, Exporter*

Production Period: *March – November*

Brands: *Ocean Fresh, U.S.P. Brand*

### UNIKING ENTERPRISES LTD. / LIAN HUA (JV) ENTERPRISES LTD.

9275 Shaughnessy Street  
 Vancouver, BC  
 V6P 6R4

Contact: *Francoise Tsang, Director*  
*Gui Si Zhen, Director*

Telephone: 604-322-8869

Fax: 604-322-8868