

REPORT 4  
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :631-BUENOS AIRES

011-OIL & GAS EQUIPMENT,SERVICES  
ARGENTINA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	TO ESTABLISH AND MAINTAIN CONTACTS WITH HOUSTON PLAN OPERATORS.	TO IDENTIFY POTENTIAL FOR CANADIAN EXPORTERS AND INTRODUCE THEM TO OPERATORS.

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TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
	QUARTER: 1 -----	
	QUARTER: 2 To establish and maintain contacts with Houston Plan operators.	Sixteen (16) new contacts (operators/agents/distributors) have been identified & registered.
	QUARTER: 3 To establish and maintain contact with Houston plan operators.	Two Canadian groups will open offices in Argentina and will bid at occasion of Houston IV call for tenders (March, 1989)
	QUARTER: 4 To establish and maintain contact with Houston plan operators.	One Cdn group bid at occasion of Houston IV call for tender (March) and stands an excellent chance of getting a concession in the Prov. of Santa Fe. Contacts have been established with 3 or 4 most important operators.