REPT4D 90/06/26

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :521-ISLAMABAD

SECTOR :007-POWER & ENERGY EQUIP. & SERV.

PAKISTAN

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR: ALL SUB-SECTORS

LOBBY WAPDA FOR AWARD OF TAUNSA LOW HEAD HYDEL PROJECT BEGINNING OF CONTRACT NEGOTIATION FOR A LOW HEAD PROJECT

WORTH C\$100-150 MILLION.

SUPPORT EFORTS OF CON COY ON PRIVATE THERMAL POWER PROJECT INCREASE IN EXPORT OF CANADIAN THERMAL POWER PLANT

EQUIPMENT.

ARRANGE FOR CHAIRMAN, WAPDA TO VISIT CANADA A BETTER RAPPORT WITH CANADIAN COMPANIES INTERESTED IN HYDEL AND THERMAL POWER GENERATION PROJECTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 Call by HOM on Secretary, Ministry of Water and Power. - Regular calls on Ministry of Water Power. - Two calls by HOM on Chairman, Water and Power Development Authority.

QUARTER: 2 1. Arrange visit of Additional Secretary Min of W & P and Chairman Wapda, for WEC.

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

Support grid station bid by Cdn Consortium & win extension of 2 weeks for final consideration of proj. The extra period of 2 weeks was requested to allow Cdn Consortium to put together a financial package for the grid station.

1. Visit completed in Sept89. Cdn companies interested in power sector projects were able to register their interest with these two key persons.