DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: EASTERN EUROPE

Mission: 474 BELGRADE

Market: 599 YUGOSLAVIA

Sector: 009 FOREST PRODUCTS, EQUIP, SERVICES

Subsector: 096 EQUIPMENT AND MACHINERY

Statistical Data On Next Year Sector/sub-sector (Projected)				ent Year stimated)	1	Year Ago	2 Years Ago		
Mkt Size(import) Canadian Exports		36.00M 5.40M	\$ \$	4. 50M 0. 50M	\$ \$	4. 00M 0. 40M	\$ \$	4. 20M 0. 50M	
Canadian Share of Import Market		15.00%		11. 00%		10.00%		10.50%	

Major Competing Countries Market Share

i)	507	SWEDEN	000) '	%
ii)	088	CZECHOSLOVAKIA	000) '	7.
iii)	026	AUSTRIA	000)	7.
iv)	099	POLAND	. 000) '	7.
v)	237	ITALY	000)	7

Cumulative 3 year export potential for CDN products 5-15 \$M in this Sector/Subsector:

Current status of Canadian exports: Well established and growing

Products/services for which there are	Current Total Imports
good market prospects	In Canadian \$
i) LOG SKIDDERS	\$ 0.00 M
ii) DEBARKERS	\$ 0.00 M
iii) CHAIN SAWS	\$ 0.00 M
iv) HARVESTING EQUIPMENT	\$ 0.00 M
SAWMILL EQUIPMENT	\$ 0.00 M
vi) PUPL AND PAPER EQUIPMENT	\$ 0.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: MODERNIZATION & EXPANSION OF FORESTRY MANAGEMENT/EXPL. IN BIIIOSNIA/HERCEGOVINA

Approximate Value: \$ 30 M
Financing Source: 001 IBRD
For further info. please contact:

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