

WORK NOT TALK—KITCHENER'S WAY

Britain's "Man of Iron" Puts Time First in Running Our Army at the Front—Never Leaves War Office—A Fatalist, He Believes He Will Die Peacefully in Bed.

The "Man of Iron." That exactly sums up the character and career of Lord Kitchener, who during the great European crisis is acting as Britain's Minister of War. Thorough, resolute, and possessing that virtue of virtues, silence, the work Lord Kitchener has accomplished stamps him as one of the greatest soldiers and administrators Britain has ever produced. Work, take the Boer war for instance, Kitchener went to South Africa in the black days, when we had suffered a succession of defeats—Stormberg, Magersfontein, Colenso—and our military supremacy was in great danger. And how the "gentlemen" of the ranks and others, hated his methods. Soon letters were arriving in this country complaining of his arbitrary ways. He was "making himself hated everywhere," "insulting voluntary officers of noble birth daily," "ruining the organization," and so on. But never a word from Kitchener until he broke the silence with the laconic despatch, "Send me more men." And with these he won through.

His thoroughness is proverbial, but he likes things done in his own way. **Rash in His Daring** In these early days in Egypt Kitchener was daring almost to rashness. He thought nothing of disguising himself as an Arab and living among the sons of the desert for months at a time, in order to acquire a knowledge of the Mahdi's movements and conspiracies. And so clever was he at disguising himself that even his own comrades did not know him. Indeed one day a soldier flung a brickbat at Kitchener, whom he mistook for "a bloomin' nigger," inflicting rather a nasty scalp wound.

Kitchener's cleverness in disguising himself, coupled with a knowledge of Arabic, which he had picked up in his wanderings in Syria, made him invaluable to the authorities. He was appointed chief of the Secret Service and the following incident, the truth of which is vouched for by one of Lord Kitchener's relatives, strikingly illustrates his personal courage and cleverness.

Two Arab spies had been caught but they feigned deafness and Kitchener could get nothing from them. They were detained in a tent. At half an hour another spy was caught and bundled into the tent with the other two. They were left for an hour, talking briskly all the time, and then the third spy demanded to be taken to headquarters. It was Kitchener himself, who had of course found out all that he wanted to know.

a violent death, and all the while communicating to the heads of the Egyptian intelligence department information of the utmost importance. Curiously enough Lord Kitchener is a fatalist, and on several occasions has expressed some very strong convictions as to his future. During the Soudan campaign he was once warned not to expose himself so recklessly to the enemy while in action. To this remonstrance he replied, "I shall never be killed. When my time comes I shall die peacefully in bed."

His capacity for work is amazing, and he has no patience with a man who is less energetic than himself. It was characteristic of him that his first question when he entered the War Office as Secretary for War was: "Is there a bed in the building?" "No, sir," replied an official. "Then get one," said Lord Kitchener. Then the officials knew that day or night would find Lord Kitchener at his post. During the South Africa war he seldom had more than three or four hours' sleep a day, rising regularly at 4 or 5 o'clock in the morning and working hard until night. Officers knew that Kitchener always meant business. He had no use for regimental ornaments; practical soldiers were what he wanted. One officer in command of a column had not been heard of for several days. Telegrams were sent in all directions to find him, bearing two questions: "What are you doing? Have you taken any Boers, and how many?"

Grim and Laconic Stories of Kitchener's bluntness are legion. "Sorry to report the loss of five men through explosion of dynamite," was the gist of a telegram he received one day during the Boer War from a captain at the front. "Do you want any more dynamite?" was the immediate answer.

His grim, laconic humor was well illustrated by his reply on one occasion to the War Office authorities who were pressing a certain weapon upon him.

"Keep the gun," he wired, "I can throw stones myself." "Twelve hours in which to carry this dispatch?" he remarked to an officer on one occasion. "You must do it in six." And the officer, who had asked for twelve hours, did it in five.

Time to Kitchener is everything. While engaged in building a bridge for the advance upon Pretoria, the engineering officer, apprehensive of danger to his workmen, hinted his fears to Lord Kitchener, explaining that a different mode of construction

would be much safer than the one employed, which might, indeed, cost the lives of 30 to 30 men. Kitchener listened patiently, and then asked: "How much longer would it take to do the work by this safer method?" "Not more than an hour longer, sir." "Very well; do not change the plans. You will continue the work as it is begun."

RHEUMATIC MISERY

Can Only Be Cured Through the Blood—Liniments of No Use. In no disease does the blood begin to so rapidly as in rheumatism. Not only does it become thin, but it is loaded with impurities—rheumatic poisons. Without the proper treatment these poisons increase, the inflamed joints swell and the patient becomes a cripple. There are a number of methods of treating rheumatism, most of them aiming to keep down the rheumatic poisons until nature can build up the blood sufficiently to overcome them. But unfavorable conditions of cold or dampness may give the disease the advantage and a relapse or renewed attack follows.

Dr. Williams' Pink Pills for Pale People build up the blood and enable it to cast out the rheumatic poisons with the natural secretion of the body. Thousands have tried this treatment with the most beneficial results. That every sufferer who does not try Dr. Williams' Pink Pills is neglecting the most helpful means of recovery is shown by the following statement. Mrs. Emeline Smith, St. Jerome, Que., says: "I was attacked with what the doctor said was rheumatism. My hands, feet and limbs were badly swollen and I suffered the most excruciating pain. Notwithstanding medical treatment the trouble became so bad that I could not go about. My appetite began to fail me and I was growing physically weak. A neighbor who had been benefited by Dr. Williams' Pink Pills, advised me to try them and I decided to do so. In the course of a few weeks I noted some improvement and my appetite began to return. Then the swelling in my joints began to disappear, and it was not long until I was perfectly cured and I have had no return of the trouble." Dr. Williams' Pink Pills are sold by all dealers in medicine or will be sent by mail at 50 cents a box or six boxes for \$2.50 by writing direct to The Dr. Williams' Medicine Co., Brockville, Ont.

THIS IS OMINOUS. LONDON, Oct. 9.—A despatch to Reuter's Telegram Company from Athens says it is asserted there that German officers have placed some 42-millimeter guns in the forts on the Dardanelles and the Bosphorus.

CROMPTON RUGS AND CARPETS Crompton rugs and carpets, charm the eye, soothe the feet, and pocket. Why say more? See them.

Girls! Clean And Beautify Hair No Dandruff—25 Cent Danderine

Stop Washing Hair! Try This! Makes Hair Glossy, Soft and Abundant.

DANDERINE Surely try a "Danderine Hair Cleanser" if you wish to immediately double the beauty of your hair. Just moisten a cloth with Danderine and draw it carefully through your hair, taking one small strand at a time, cleanse the hair of dust, dirt or any excessive oil—in a few minutes you will be amazed. Your hair will be wavy, fluffy and abundant and

possess an incomparable softness, lustre and luxuriance. Besides beautifying the hair, one application of Danderine dissolves every particle of dandruff; invigorates the scalp, stopping itching and falling hair. Danderine is to the hair what fresh showers of rain and sunshine are to vegetation. It goes right to the roots, invigorates and strengthens them. Its exhilarating, stimulating and life-producing properties cause the hair to grow long, strong and beautiful. You can surely have pretty, soft, lustrous hair, and lots of it, if you will just get a 25 cent bottle of Knowlton's Danderine from any drug store or toilet counter and try it as directed.

GERMAN SPY SYSTEM FAILURE IN BRITAIN

Despite the Enemy's Lavish Expenditure of Money.

LONDON, Oct. 9.—The official News Bureau has issued the following: "Steps have been taken to deal with German espionage. It was clearly ascertained five or six years ago that the Germans were making great efforts to establish a system of espionage in this country. In order to trace and thwart these efforts, a special intelligence bureau was established by the Admiralty and War Office. This department, acting in close co-operation with the Metropolitan Police Department, was able from 1911 to 1914 to discover the ramifications of the German secret service in England.

"Despite the enemy's enormous efforts and lavish expenditure little valuable information reached them. All the agents who were known to be engaged in this traffic were marked and kept under observation. "On August 4, twenty known spies were arrested under instructions from the Home Secretary. In addition 200 suspects were watched and a majority of them interned soon after the breaking out of the war. "It is believed that this action broke up the spy organization that was established before the war, which has not been re-established. A vigorous search was made of the houses and clubs of Germans and Austrians, but no stores of arms, bombs or instruments of destruction were found. All Germans or Austrians who were deemed likely to be dangerous have been arrested. Nine thousand Germans and Austrians of military age are now prisoners of war."

SUTHERLAND'S

Now is the Time to Buy Your **WALL PAPER**

We have laid aside a large number of lots, from 8 rolls to 20 rolls each. These lots comprise papers suitable for bedrooms, sitting-rooms, dining-rooms, halls and parlors, at all prices. We will clear these at less than cost. Bring the sizes of your rooms.

All widths, in white, cream, gold and oak Room Mouldings. All widths and colors in Burlap.

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"Onyx" Hosiery

The "Onyx" Brand will give better wear than any hosiery known. For Men, Women and Children, from 25c to \$5.00 per pair, in any color or style you wish from Cotton to Silk. Be sure to look for the trademark shown above stamped on every pair. Sold by all good stores.

LORD & TAYLOR Wholesale Distributors NEW YORK

Worth Saving?

A bar of N.P. SOAP costs 15¢. It takes from four to five 5 cent cakes of other soaps to come near the same weight. That's a difference of at least 5¢. On a dollars worth of soap it amounts to from 25¢ to 40¢. And N.P. SOAP is better soap. Try it and see.

SEVENTEENTH GREAT OCTOBER SALE OF BUCK'S "Happy Thought" Ranges and "Radiant Home" Coal Heaters

Precisely Wholesale Prices

NOTE CLOSELY THE TIME TERMS AND CONDITIONS!

FRIDAY AND SATURDAY
OCTOBER 9th and 10th

We Are Going to Sell the "HAPPY THOUGHT" Ranges and "RADIANT HOME" Heaters at **20% Off Our Regular Prices --- FOR CASH**

Also the same at 10 per cent. off in payments. "HAPPY THOUGHT" and "RADIANT HOME" are household words from the Atlantic to the Pacific, and require no boosting by us, because they are the every-day friends of hundreds of thousands of Canadian women, and are as nearly perfect as brains and capital can make a Stove or Range, and right now is your chance to secure these great home comforts at wholesale prices—Friday and Saturday, Oct. 9 and 10. Upon these dates we invite you to come to the Big Store on the Corner, select the style and size of "Happy Thought" range or "Radiant Home" heater you may desire. If not ready by that date to have them put up, you can secure one by paying a deposit, and we will make delivery when you want them. Remember that on Oct 9 and 10 we will sell for credit as well as cash. If you pay cash we give 20 per cent. off regular prices; if on credit, we give 10 per cent. off regular prices, making these high-class Stoves and Ranges extremely low in price.

Turnbull & Cutcliffe
CORNER KING AND COLBORNE STS. LIMITED
HARDWARE AND STOVE MERCHANTS

Precisely Wholesale Prices

Here are a Few Things to Note and Remember in Connection with Our Big Range and Stove Sale!

Our Big Sale is for two days only. We offer you the finest Stoves and Ranges that money can buy, for cash or on payments. We invite you to come and make your selection at any time, but all deals must be closed by Friday or Saturday, October 9-10. Don't ask for these very special prices on any other dates. This is the stove buyer's golden opportunity to save money. We have hundreds of styles and sizes of "Happy Thoughts" and "Radiant Homes" for you to choose from at Sale Prices.

You Can Buy "Happy Thought" Ranges From \$28.80 up to \$56.40
"Radiant Home" Heaters From \$38.40 up to \$44.80

We invite you to come and inspect our immense stock of Stoves and Ranges any day that suits your convenience previous to our sale days, but no deals will be closed at these very special prices except on FRIDAY and SATURDAY, OCTOBER 9 and 10.

Our special Stove and Range Sale, held in October of each year, has grown immensely in popularity. As evidence of that, we sold at our two-day Special Sale in October of last year 68 "HAPPY THOUGHTS" and "RADIANT HOMES" upon exactly the same terms and conditions as we now offer for our Big Special Two-Day Sale, FRIDAY and SATURDAY, OCTOBER 9 and 10.

SOLD IN BRANTFORD AT THE "BIG STORE ON THE CORNER"

ALSO BY **W. S. Sterne**
MARKET STREET, BRANTFORD HARDWARE AND STOVE DEALER
Where Same Terms and Prices Prevail Oct. 9th and 10th

The King of Heaters—**"BUCK'S RADIANT HOME"**

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