

## Scottish Union & National

Insurance Company of Edinburgh, Scotland.  
ESTABLISHED 1824.

Capital, - - - - - \$30,000,000  
Total Assets, - - - - - 46,230,704  
Deposited with Dominion Government, - 242,720  
Invested Assets in Canada, - - - - 2,448,737

North American Department, Hartford, Conn., U.S.A.

JAMES H. BREWSTER, Manager.  
WALTER KAVANAGH, Resident Agent, Montreal.  
MEDLAND & JONES, " " Toronto.  
A. C. ARCHIBALD, " " Winnipeg

## Continental Life Insurance Company

HEAD OFFICE - - - - - Toronto

AUTHORIZED CAPITAL, \$1,500,000.00

President. Hon. JOHN DRYDEN  
General Manager. GEO. B. WOODS,  
Secretary, CHARLES H. FULLER

Splendid openings for three first-class men as Provincial Managers for the Provinces of Quebec, New Brunswick and Nova Scotia.

Sometimes a revision of policy forms means little.  
It stands for . . . .

## Thoroughness

in every detail in the changes that have been made by the Union Mutual—re-arrangement of features, reduction of rates, liberalizing of rights, a contract modern to the highest notch. A policy that looks well, sells easily and pleases long.

## Union Mutual Life Insurance Co.

PORTLAND, MAINE.

Fred. E. Richards, President.  
Arthur L. Bates, Vice-President.

Agents always desired—the kind who write policies and hold them.

ADDRESS:

HENRI E. MORIN, Chief Agent for Canada,  
151 St. James Street, - MONTREAL, Canada

For Agencies in Western Division, Province of Quebec and Eastern Ontario, apply to

WALTER I. JOSEPH, Manager,  
151 St. James St., MONTREAL.

## Excelsior Life Insurance Company

HEAD OFFICE, Excelsior Life Bld'g., -TORONTO  
ASSETS, ONE MILLION DOLLARS  
Insurance in force, over \$6,000,000

A Company Excelling in those Features in which alone Policy holders are Interested.  
A Death Rate Unparalleled. Low Expense Rate  
Rate of Interest on Invested Assets with one exception the highest  
MONTREAL OFFICE. O. LEGER, Provincial Manager.  
107 St. James Street.  
AGENTS WANTED.—Desirable openings for good business producers.  
E. M. HALL, Secretary. DAVID PARKER, President.

## INCREASING BY MILLIONS

The Record of the Manufacturers' Life places it amongst the best Life companies in Canada.

The applications received for new insurance in each of the last four years amounted to the following sums:

1900. . . . . \$4,894,874 1902. . . . . \$6,542,569  
1901. . . . . 5,502,069 1903. . . . . 7,764,542

Such increases prove once more that "Nothing Succeeds like Success." The Company has still good openings for energetic men. Apply to

R. JUNKIN, Ass't Manager

MANUFACTURERS' LIFE INSURANCE COMPANY  
Head Office, - - - - - Toronto, Canada.

## THE WATERLOO

MUTUAL FIRE INSURANCE COMPANY.

—ESTABLISHED IN 1863.—

Head Office, - - - - - WATERLOO, ONT

TOTAL ASSETS - - - - - \$334,083.00

POLICIES IN FORCE, 25,197

Intending Insurers of all classes of insurable property have the option of insuring at STOCK RATES or on the Mutual System.

GEORGE RANDALL, President. FRANK HAIGHT, Secretary  
R. THOMAS ORR, Inspector. WM. SNYDER, Vice-President.  
T. L. ARMSTRONG, Manager.

## London Assurance

CORPORATION

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Funds over \$20,040,000

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Head Office, CANADA BRANCH  
MONTREAL

W. KENNEDY } Joint Managers  
W. B. COLLEY }

## Provident Savings Life Assurance Society

OF NEW YORK.

EDWARD W. SCOTT, PRESIDENT.  
THE BEST COMPANY FOR POLICYHOLDERS AND AGENTS

Successful Agents and Gentlemen Seeking Remunerative Business Connections may Apply to the Head Office or any of The Society's General Agents.

J. HENRY MILLER, Manager,  
103 Temple Building, Montreal, Quebec.