

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
 ACTIVITY REPORT  
 FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Sydney

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	21.7	0.0	39.7	0.0	1.84	697 (Enquires)
from Territory	12.0	0.0	22.7	0.0	1.04	924 (Enquires)
B. Export Promotion Projects and Events	1.7	0.0	0.3	0.0	0.06	1 (Projects/Events)
C. Other Trade Development Activities	11.0	0.0	7.7	0.0	0.56	
D. Promotional Projects	9.7	0.0	7.0	0.0	0.50	5 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	5.0	0.0	0.0	0.0	0.15	5 (Enquiries)
from Territory	2.0	0.0	0.0	0.0	0.06	4 (Enquiries)
F. Service to Government						
External Affairs	13.3	0.0	6.0	0.0	0.58	22 (Reports)
OGDs, Provinces, ETC	8.0	0.0	3.3	0.0	0.34	18 (Contacts)
G. Administration						
Program Management	15.7	0.0	9.0	0.0	0.74	
Leave, Professional Dev.	0.0	0.0	4.3	0.0	0.13	
<hr/>						
Total TID Program	100.1	0.0	100.0	0.0	6.00	
H. Other Programs	0.0	0.0	0.0	0.0	0.00	

Canadian Business Visitors: 81  
 Local Business Visitors: 198

Trade Officers: 6  
 Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS