

It also outlines fairs and missions which are being organized worldwide by the Department of External Affairs under its Fairs and Missions Programs. Similarly, alternate editions list multilaterally funded capital projects overseas which offer good export opportunities for Canadian supplies of goods and services. Both English and French editions are available without charge to Canadian manufacturers. Write or call:

CanadExport
Department of External Affairs (BTC)
Lester B. Pearson Building
125 Sussex Drive
Ottawa, Ontario K1A 0G2
Tel: (toll-free) 1-800-267-8376

Industrial Co-operation with Developing Countries

The Canadian International Development Agency (CIDA) supports Canadian investment projects in developing countries through its Industrial Co-operation Program.

For Canadian companies wishing to investigate industrial co-operation opportunities in developing countries, CIDA's program offers:

- funding for travel, profitability and risk analyses, product/technology testing;
- funding for demonstration/test projects as a lead-in to technology transfer;
- leads and information on opportunities, and on local conditions and business practices;
- assistance in locating qualified Canadian work abroad;
- specialized training of local employees;
- professional services to cope with special situations, such as complex tax or legal problems; and
- investment missions to developing countries.

For developing countries seeking Canadian private sector participation in their economic development, the program offers:

- investment-seeking missions to Canada;