

International Business Opportunities Centre

The following trade opportunities have been received by the International Business Opportunities Centre (IBOC) of the Department of Foreign Affairs and International Trade (DFAIT) and Industry Canada. To obtain more information about these tenders, contact the appropriate person at IBOC, whose name appears at the end of each summary below, quoting the IBOC case number for speedier service. Canadian exporters needing assistance in preparing international bid documents may want to use the international contracts expertise and services offered by the Canadian Commercial Corporation (CCC). This Crown corporation is located at 50 O'Connor St., Suite 1100, Ottawa, ON, K1A 0S6, tel.: (613) 996-0034, fax: (613) 995-2121.

ALGERIA — A notice of a closed competition at the national and international levels has been issued by the Société Nationale des Transports Ferroviaires (SNTF), Material Branch, Ministry of Transportation, Algeria, for the supply of a train-handling simulator for General Motors 3,000 HP electric diesel locomotives, Model GT26 H C W 2A; for a batch of spare parts and tools; and for technical assistance and personnel training. The deadline for submission of bids is March 1, 1998. Contact Guy Chaussé, fax: (613) 996-2635, quoting IBOC case number 971202-02331.

INDIA — The Haryana State Electric Board is issuing an invitation to bid on the following items: 100MVA, 220/66KV transformer 2 Nos., 220KV transformer bays 2 Nos., 220KV line bays 4 Nos., 220KV bus couple bays 1 Nos., 66KV line bays 4 Nos., 66KV bus couplers. The closing date is February 24, 1998. Contact Jane Morisset, fax: (613) 996-2635, quoting IBOC case number 971210-02417.

SYRIA — The General Organization for Cement and Building Materials (GOCBM) invites companies to bid on the setting up of a new cement line on the site of Adra Company for Cement and Building Materials in Adra-Damascus. A bid bond of US\$300,000 is being requested, issued by a first-class foreign bank confirmed by the Commercial Bank of Syria Branch 3 in Damascus. The closing date is April 15, 1998. Contact Sheila Johnson, fax: (613) 996-2635, quoting IBOC case number 971209-02413.

UKRAINE — The State Commission for Testing and Protection of Plant Varieties invites sealed bids for the supply of seed testing laboratory equipment. Bid documents cost US\$100 (non-refundable). The closing date is February 10, 1998. Contact Sean McCabe, fax: (613) 996-2635, quoting IBOC case no. 971128-02289.

Other tender calls and trade opportunities can be found on CanadExport On-line at <http://www.dfait-maeci.gc.ca/english/news/newsletr/canex>

SOUTH AFRICA — The South African Telecommunications Regulatory Authority (SATRA) has indicated that, in 1998, it intends to review the telephone numbering system currently in use in South Africa. A call for consultants is expected by mid year. Interested Canadian firms may wish to submit early proposals that could assist SATRA in shaping its overall terms of reference. SATRA also expects to award, early in 1998, a consultant's study, followed later in the year by a tender for spectrum monitoring equipment. Depending on the outcome of the study, a R40-million (approximately \$12-million) three-year contract could result.

Firms interested in pursuing either opportunity should contact Larissa Pergat, Trade Commissioner, Canadian Trade Office, Johannesburg, tel.: 011-27-11-442-3130, fax: 011-27-11-442-3325.

Info Centre

DFAIT's InfoCentre provides counselling, publications, including market reports, and referral services to Canadian exporters. Trade-related information can be obtained by contacting the InfoCentre at 1-800-267-8376 (Ottawa region: 944-4000) or by fax at (613) 996-9709; by calling InfoCentre FaxLink (from a fax machine) at (613) 944-4500; or by accessing the DFAIT Internet World Wide Web site at <http://www.dfait-maeci.gc.ca>

Return requested
if undeliverable:
CANADEXPORT (BCFE)
125 Sussex Drive
Ottawa, ON
K1A 0G2

