

The Travelling Men.

Over 300 guests were present at the recent dinner of the Dominion Commercial Travellers' association, at the St. Lawrence Hall, Montreal. The association now has a membership of nearly 2,000, and a surplus of \$68,000.

The Western Ontario Commercial Travellers' Association has elected the following officers: S. Munroe, president, re-elected; W. S. Case, first vice; Geo. H. Walker, second vice; R. H. Green, Hamilton, third vice; S. N. Sterling, treasurer. All the directors were re-elected. The president stated that an increase of fifty had been made in the membership of the Association during the year, and the total rest fund was now \$11,300.

Winnipeg *Siftings* has the following:—J. D. Roberts, the Pure Gold Co.'s hustler, got the laugh on a Calgary bank manager the other day. When presenting a cheque to be cashed he was told that he would be required to be identified. This was a stunner to Jack, as he was a stranger in the town, but nothing daunted he entered the private office with a Henry Irving stride, and disarranging his draperies, he exhibited the latter end of his inner garment to the astonished banker, who read thereon the legend "John D. Roberts, Winnipeg," emblazoned in big letters. He got the cash.

At the Annual Meeting of the Commercial Travellers' Association of Canada, held in Toronto recently, the following officers were elected: president, A. A. Allen, Toronto; 1st vice-president, John Burns, Toronto; 2nd vice-president, C. C. Van Norman, Toronto, 391 votes; R. H. Cosbie, Toronto, 382; treasurer, R. H. Gray. Directors for Toronto Board: Joseph Kilgour, R. J. Orr, H. S. Davidson, James Haywood, Joseph Devaney, John Orr. Directors for Hamilton Board: W. G. Reid, E. A. Dalley, F. A. Ashbaugh, George E. Hamilton, H. G. Wright, R. F. Steele, J. S. Reid, J. H. Herring. Directors for London Board: M. T. Lester, P. J. Watt. Directors for Brantford Board: J. S. Hamilton, D. G. Waterous. Messrs. R. L. Patterson, John F. Ellis and Warring Kennedy were re-elected representatives on the Industrial Exhibition Board.

The third annual meeting of the Dominion Commercial Travellers' Mutual Benefit society was held recently at Montreal. According to the annual report, during the year 154 applications for membership were received, of which 148 were accepted and six declined as undesirable risks. The mortality rate for the year had been small, only three members having been removed by death, the claims arising therefrom having been met by two assessments and one call on the reserve fund. The total receipts had been \$811.09; disbursements, \$698.30; leaving a cash balance on hand of \$112.79. The assessment account showed receipts, \$4,198.03; disbursements, \$2,160; balance on hand, \$2,029.88. A few changes were made in the by-laws, the most important of which was the amendment to No. 3, requiring all applicants to pass medical examination if required by the board, and limiting the age of applicants to 55 instead of 60 years, and allowing members to retain their membership in the society who have severed their connection with any of the different associations.

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