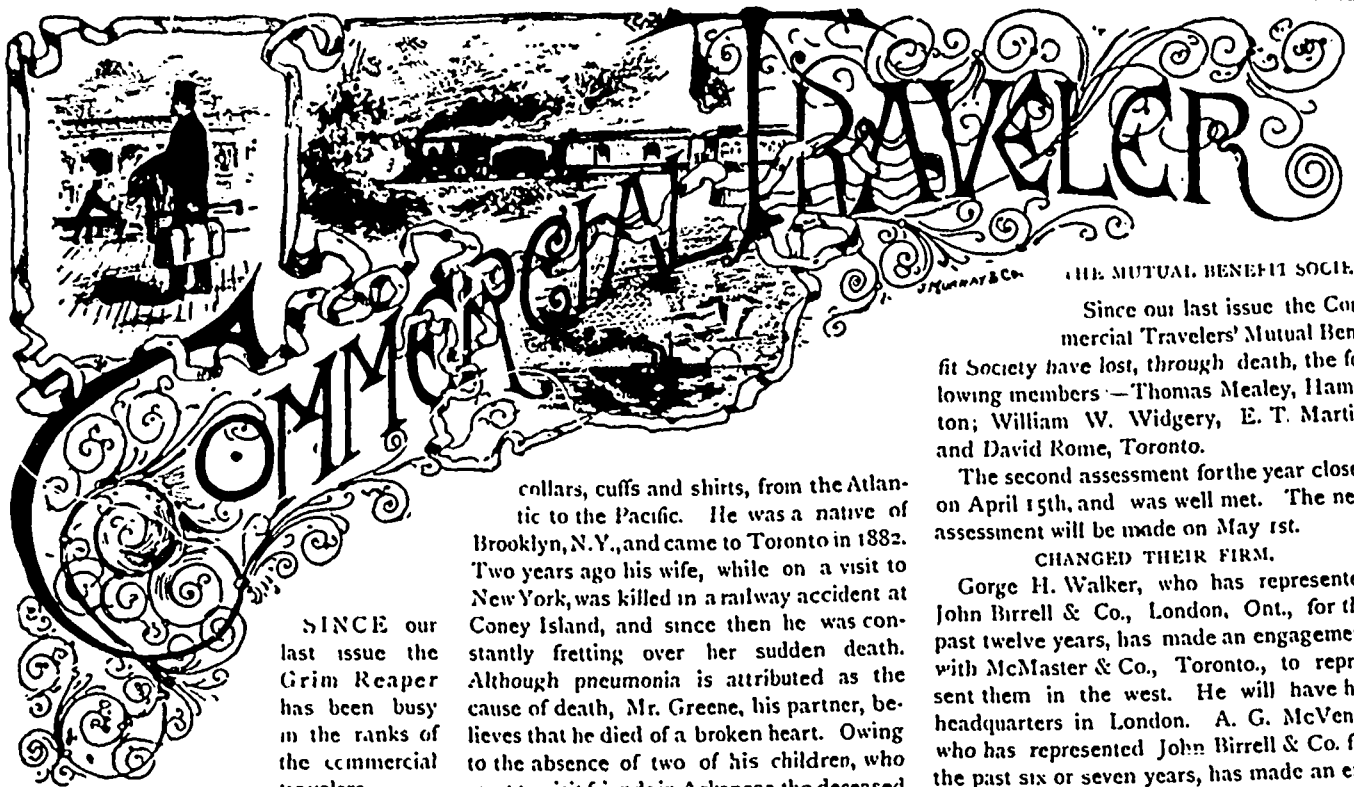




SINCE our last issue the Grim Reaper has been busy in the ranks of the commercial travelers.

On March 31st Oswald Settle, traveler for the dry goods house of Briggs, Manchester, England, died in the general hospital, Kingston, Ont., from meningitis. He was about 28 years of age. The remains were interred in Cataract Cemetery.

Thomas Mealey, manufacturer, Hamilton, Ont., died on April 8th. He traveled east of Toronto for many years for Hughes Bros., and afterwards for Ogilvy, Alexander & Anderson, and was one of the best known men on the road.

William W. Widgery, a member of the Commercial Travelers' Association, died at his residence, Toronto, on April 9th. He was formerly in the fruit business, and in later times was a traveler for J. D. King & Co., wholesale boots and shoes. He had many generous qualities and was greatly liked by a large circle of friends.

E. T. Martin, traveler for Carswell & Co., law book publishers, Toronto, died at Halifax, N.S., on April 14th, of heart disease. He had just returned from Jamaica, where he had gone to the benefit of his health. Deceased was one of the most capable and valued commercial travelers on the road, and was detailed by the firm chiefly for their long distance journeys. He was 28 years of age and unmarried. The remains were interred in Mount Pleasant Cemetery, Toronto.

David Rome, one of the brightest, best known and most respected members of the Commercial Travelers' Association, died at the Queen's Hotel, Toronto, on April 16, at the age of 36 years. He was junior member of the firm of The Williams, Greene & Rome Manufacturing Co., of Toronto, Berlin, and Guelph, and was known by every dealer in

collars, cuffs and shirts, from the Atlantic to the Pacific. He was a native of Brooklyn, N.Y., and came to Toronto in 1882. Two years ago his wife, while on a visit to New York, was killed in a railway accident at Coney Island, and since then he was constantly fretting over her sudden death. Although pneumonia is attributed as the cause of death, Mr. Greene, his partner, believes that he died of a broken heart. Owing to the absence of two of his children, who went to visit friends in Arkansas, the deceased had been stopping at the Queen's Hotel. On Saturday, the 11th, he complained of a pain in his head, and on Sunday was confined to his bed, and although he had the best of medical attendance he gradually sank until he passed quietly away. His brother, George Rome, of New York, who was with him at his death, accompanied the remains to Brooklyn, where they were interred in Greenwood Cemetery by the side of Mrs. Rowe. On the day of his death a "Fellow Traveler" paid him the following tribute: "There passed away to-day at the Queen's hotel one who, born a man, has lived a man among men. Those who knew David Rome, or as he was familiarly called "Davey," have lost a friend that they will not easily replace. Known on the road from the Pacific to the Atlantic, Davey's familiar face will be missed among the boys, and when the news of his death becomes known I can picture to myself little knots of 'commercials' grouped together, discussing the pleasant days passed on the road with one of the finest men who ever drew the breath of life. Davey was a man whom everybody spoke well of, and if there is any one to-day that has no enemies David Rome is the man. You often find that not until one is dead do you discover his good qualities. We found them day by day as we traveled with him. Taken sick with pneumonia on Saturday afternoon last, he fought death bravely, but the game was over. His course had been run, and this afternoon, surrounded by loving friends, he passed away to the great majority, and no man ever died more beloved among men than David Rome." Many of the fraternity can honestly say "amen" to this deserved meed of praise to one who was beloved by all who had the pleasure of his acquaintance.

THE MUTUAL BENEFIT SOCIETY

Since our last issue the Commercial Travelers' Mutual Benefit Society have lost, through death, the following members — Thomas Mealey, Hamilton; William W. Widgery, E. T. Martin, and David Rome, Toronto.

The second assessment for the year closed on April 15th, and was well met. The next assessment will be made on May 1st.

CHANGED THEIR FIRM.

Gorge H. Walker, who has represented John Birrell & Co., London, Ont., for the past twelve years, has made an engagement with McMaster & Co., Toronto, to represent them in the west. He will have his headquarters in London. A. G. McVenn, who has represented John Birrell & Co. for the past six or seven years, has made an engagement with Messrs. Wyld, Grasett & Darling, Toronto, and is on the road again.

A MINISTER ON TREATING.

Rev. James Awde, of the Brant Avenue Methodist Church, Brantford, Ont., preached a sermon on the treating question on Sunday, March 22nd, in the course of which he said: "More than one-half the commercial travelers resort to this method to increase their sales. This is true mainly of the ordinary class of 'drummers.' The men of superior ability and character, the men most trusted by employers and customers, disdain to resort to such a dangerous artifice. Many young men of fine parts are put 'upon the road,' which, alas, proves for them the road to disgrace and ruin." This is a strong assertion to make, and we would like to have the views of some of the fraternity on the subject.

TRAVELERS' CIRCLE.

On Saturday, March 28th, representatives from the London, Hamilton, and Toronto Travelers' Circles met in Hamilton and discussed the constitution brought down from a former meeting. Some slight changes were made and the general outline adopted. The provisional officers for the central circle were confirmed. It is now hoped the various local circles will be largely increased in numbers by such travelers as are prepared to adopt the principles of the circle — to abstain from the use of alcoholic liquor as a beverage and everything profane or immoral in speech or action.

THE DEADLY REVOLVER.

W. E. Harding, a young commercial traveler, of Montreal, was found dead in his room in the McIntyre House, Campbellton, N. B., on March 17. It appears that shortly after his arrival at Campbellton, on the night of the 16th, he retired to his room and rose about eight o'clock next morning. After