

## BIG FIELD FOR CANADIAN TRADE

Demand in Japan if Canada  
Wants to Meet It.

Japanese very Active—Thous-  
ands of Smokestacks Belch-  
ing in Cities and People  
are Adopting European  
Methods.

Victoria, Jan. 4.—If Canada wishes  
to supply the great and growing market  
in the Orient for timber, wheat and flour,  
from this continent, Canadians will have  
to go over after it. This is especially  
true regarding Japan. There is no doubt

about that, says Mr. J. F. Hann, Brit-  
ish Columbia lumberman, who has just  
returned to Canada after four months in  
Japan, most of the time in Osaka, which  
with Kobe, is the industrial centre of  
the Nippon Islands.

"What business has been done so far  
has been brought about by enterprising  
Japanese lumbermen who have come over  
here," declared Mr. Hann. "But thou-  
sands and millions of feet of lumber  
could have been marketed there during  
the past six months if only someone had  
been there after the orders. The United  
States is sending ten thousand feet for  
every one that goes from Canada. The  
same thing is true of other lines. There  
is apparently no one there from Canada  
looking for trade.

"Business organizations, Chambers of  
Commerce and the like should take this  
up and do some advertising. As far as  
I could learn there was not a sample in  
Japan of wood from this country. I  
talked to many Japanese lumbermen  
about Douglas fir, and they did not know  
what I was talking about. But they  
didn't come from Oregon they did not  
think it the real thing.

"I wish every Canadian could have  
taken the trip I did. Their eyes would  
have been opened, as mine were, to how  
alive the Japanese are to business and  
how dead we are.

"Why, when I stepped ashore from the  
Empress of Asia in Victoria, fresh from  
Osaka with its busy canals, its harbor  
teeming with shipping, the streets block-  
ed with oxen and water bullocks draw-  
ing loads, little boys with small carts,  
women with loads of bricks, and modern  
motor lorries threading their way  
through the traffic as well, I thought  
there must be a funeral on here. And  
the first newspaper I picked up told of  
giving guarantees that it would make  
very little smoke. I thought of Osaka  
and the Englishman with me there who  
started to count the smokestacks about  
the city. He reached 4,000 and gave up.  
For days in Osaka I could never see the  
hills outside my window. But the busi-  
ness was there.

British Columbia lumbermen should go  
to Japan and ascertain for themselves  
the needs of that country, says Mr. Han-  
na, according to the Victoria Colonist.  
At present most of the timber sent to  
Japan consists of the huge Japanese  
squares, sawed up after their arrival in  
Japan, by small mills there. Orders for  
smaller sizes would be obtained if there  
were a proper understanding here of the  
uses to which the lumber is put.

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a medicine or laxative—  
so cannot gripe.

When you are constipated,  
there is not enough  
lubricant produced by  
your system to keep the  
food waste soft. Doctors  
prescribe Nujol because  
its action is so close to  
this natural lubricant.  
Try it today.

**Nujol**  
For Constipation

## An Agreement If Your Furs (or Fur Coat)

Need Repairs  
Or Alterations  
Or Remodeling

and you can spare them  
for a few days  
let us give our estimate.

In order to keep our factory fully em-  
ployed we will furnish estimates for work

At Practically What It Costs Us

In order to accommodate you we will  
Positively Guarantee to complete fur work  
entrusted to us during January

Within One Week  
From Date of Order

Out of town customers will be accommodated exactly  
the same as city customers.

**D. Magee's Sons, Ltd.**

Master Furriers  
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1-6.

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WARMTH is what your chill-  
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is potential heat in dry, convenient  
form. The moment it is applied,  
chemical action turns this into ac-  
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tacks the source of trouble (through  
the pores and blood vessels) and  
continues its wonderful work un-  
til relief is assured.

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Apply  
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Headache  
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From your  
Druggist 50c.

Japanese requirements are now under-  
going a change that is being reflected in  
the increased demand for timber, wheat  
and flour from this continent. The peo-  
ple are adopting European methods of  
living. Most of the houses now being  
built have one or two rooms in Occiden-  
tal style. The more prosperous Japa-  
nese are constructing bigger and better  
houses, like those of Europe and Ameri-  
ca, and are getting away from the cities.  
This leaves less land for the cultivation  
of rice, and creates a demand for bread  
and wheat, which they seek in the Uni-  
ted States and Canada. Bakeries are now  
common in Japanese cities, says Mr.  
Hanna, and there will be a big market  
in future years for wheat from this con-  
tinent. It cannot be grown there, but  
already there is not a foot of land that  
can be cultivated but what is growing  
something, and as fast as one tree is cut  
down, another is planted to replace it.

"The rate of exchange gives Canada  
an advantage that should be utilized,"  
says Mr. Hanna. "Then the quality of  
our timber is better. There is such an  
abundance of it that it need not be cut  
so close. And the grade of our shingles  
is higher. Much of the United States  
timber going to Japan comes from Brit-  
ish Columbia. If they are unable to get  
any from us, in fifteen years the timber  
on the American coast will have been ex-  
hausted. These are some of the things  
I tried to explain to the Japanese lum-  
bermen."

### BEAUTIFIED BY AGE.

Vanity Bottles 2,000 Years Old Reach  
London.

London, Dec. 12.—(By mail).—A  
consignment of eastern vanity bottles  
2,000 years old has just reached London.  
Some were found with mummies of  
Egyptian women of fashion; others came  
from a Roman tomb in Nazareth.  
They are stibium pots from the toilet  
of a vanished beauty. Stibium is a  
preparation of finely-powdered anti-  
mony with which the Egyptian women  
darkened their eyelids and pencilled  
their eyebrows.  
Time has made these little vanity  
bottles very thin and iridescent. They  
shine with beautiful prismatic tints of  
rich gold, green, blue, purple and red.  
When they arrived, they were full of  
desert sand. Held against the light,  
they show that a dark deposit has eaten  
its way into the glass; it is twenty-centu-  
ries old eye paint.

### AUTO FIRM HIRING MEN.

One Cleveland Company Doubles Em-  
ployees in Two Weeks.

Cleveland, Ohio, Jan. 4.—Unemploy-  
ment in the automobile industry in  
Cleveland is being materially relieved,  
according to local manufacturers.  
Officials of the Chandler Motor Car  
Company, one of the larger manufactur-  
ers, says its factory enrollment has been  
increased over 100 per cent. in the last  
two weeks, and that by February 1 the  
figures will be doubled. Orders now  
booked, company officials say, assure  
production for the first quarter of 1922  
in excess of the similar period this year.

### ROD AND GUN IN CANADA.

Lovers of the out-of-door life will wel-  
come the January edition of Rod and  
Gun in Canada, which contains many in-  
teresting and instructive articles and  
stories dealing with Nature and her  
children, in the winter. "Teens Less  
Twenty," is the title of a romantic story  
by Charles Dorian, the well known short  
story writer, which appears in this issue  
along with several other stories by such  
well known writers as F. V. Williams,  
Harry M. Moore, E. T. Martin and  
others equally famous. For the firearms  
crank there is the usual valuable Guns  
and Ammunition department and special  
articles on rifle and revolver shooting.  
The fishermen takes a trip along a Nova  
Scotian trout stream, by Bonnycastle  
Dale, while Robert Page Lincoln's  
article, open the road to the thrills of  
ice fishing. The trapper is taken care  
of by M. U. Bates and Archie Jocelyn,  
in the Trap Line department. The  
January issue of the national sports-  
man's magazine of Canada is published  
monthly by W. J. Taylor, Limited,  
Woodstock.

## SPIRIT OF ECONOMY PERVADES LONDON

Theatres, Cafes and Dances  
are All Experiencing a  
Slump.

London, Jan. 4.—These are the days  
of economy, remarks the Daily News.  
People are trying to live up to Dickens  
motto of happiness and balance the books  
at the end of the year; consequently,  
there has been a sudden decline in lux-  
ury buying, in theatre going in expen-  
sive visits to West End restaurants and  
in long-distance train journeys.

On all sides one hears the cry: "There  
is no money about."  
The Income tax collector seems to be  
securing what little loose cash there is.  
Charity matrons during the last few  
weeks have been poorly supported, and  
it was only when it was announced that  
Princess Mary and Lord Lascelles would  
be present at the London Hippodrome  
on Friday night that the demand for  
seats began to get brisk.

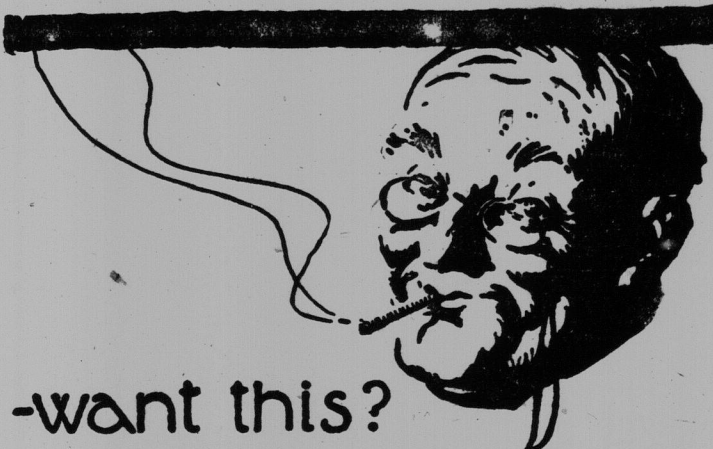
Tickets for the big dances at Covent  
Garden and elsewhere also have been a  
drug on the market and only almost  
superhuman efforts on the part of ex-  
ecutives of several halls prevented them  
from collapsing altogether.

Only plays that are very big successes  
are weathering the slump that has set  
in the West End.

"I suppose there are fewer than a dozen  
theatres taking over £100 a night, and  
several have receipts as little as £30,"  
declared a West End manager.

"For some reason, a wave of depression  
has set in since the Motor Show  
which sent up the returns at many of  
the well-established shows, but left  
others high and dry.

"Today most managers are at their  
wit's end. Some are losing from £200  
to £1,000 or more a week—and they are  
faced with continuing to make good  
these losses for some time to come, or  
to withdraw their present plays and put



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satisfaction and content  
—the delight of real southern  
grown tobacco—memories of  
"Virginia"—an' the smiling  
sunlight.

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cured in nature's own way?  
Then  
Call for—

**PHILIP MORRIS**  
NAVY CUT  
CIGARETTES  
10 for 15¢ 25 for 35¢

on new shows, which will involve con-  
siderable capital expenditure, and may  
not play to any better business than at  
present.  
"Personally, I think that the fact that  
the income tax collectors are putting  
on the screw is largely responsible for  
the sudden drop of theatre-going.



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## MUTT AND JEFF—JEFF STRETCHES HIS IMAGINATION AT TIMES

By "BUD" FISHER

