

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the July-September 1987 period eighteen posts reported the following business activity:

1. 97 EXPORT SALES WORTH \$278 MILLION
2. 46 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 17 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$100 MILLION
4. 2 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$11 MILLION
5. 1 CANADIAN INVESTMENT IN TERRITORY
6. 3 TECHNOLOGY TRANSFERS WORTH \$40 MILLION

HIGHLIGHTS:

- o \$48 million sale of aircraft (Peking)
- o \$40 million joint venture in utility nickel (Seoul)
- o \$20 million sale to Thai Military (Bangkok)
- o \$15 million sale of Canadian whiskey (Tokyo)
- o \$8 million sale of telephone switching equipment (Shanghai)
- o Investment in Canadian auto parts industry worth \$5 million (Tokyo)
- o \$6 million baggage transfer system (Singapore)
- o \$2 million sale of telecom keysets (Wellington)

KEY STATISTICS: for the eighteen posts reporting workload information

Missions Reporting To

		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4450	2499
	Local	7129	2465
No. Investment Enquiries	Cdn	50	227
	Local	105	332
No. Business Visitors	Cdn	676	942
	Local	1658	1491