

## Province of British Columbia

The Province of British Columbia's Hong Kong office was established in September 1986, in recognition of British Columbia's growing investment and trade links with Hong Kong and China. As Canada's westernmost province British Columbia's location on the Pacific Rim makes it Canada's leading exporter to Asia. British Columbia is also a focal point for Asian investors seeking access to the North American market.



The mandate of the Hong Kong office is to raise the profile of British Columbia as a partner for trade and investment. The office seeks to work with Hong Kong businesses looking for business opportunities in British Columbia. The natural resource base, excellent transport infrastructure, favourable climate, and skilled workforce makes British Columbia an ideal location for business. Opportunities exist in the forestry sector, particularly in manufacturing of wood specialty products, in fish farming or aquaculture, in tourism development, in high technology areas such as electronics and communications, and in light manufacturing and food processing. The textile and garment industry is a high growth sector that may interest Hong Kong business persons.

British Columbia exports valuable quantities of goods to Hong Kong and China. The British Columbia office seeks to identify further opportunities for the export of goods and services, including traditional exports of pulp and paper, lumber, and minerals, as well as new products such as mobile radio equipment, communications hardware, and sub-sea vehicles. British Columbia food products including fresh sea-foods, also find a good market in Hong Kong.

British Columbia has offices in Tokyo, Seoul, Singapore and Taipei, as well as in London and Munich.

*British Columbia looks forward to working with Hong Kong and Canadian businesses. Please contact:*

**Mr. Dickson Hall**

*Government of British Columbia  
Tel: 845 1155 Fax: 845 4114*

## Province of Saskatchewan

Saskatchewan is a resource-rich province and a world class producer and exporter of uranium, potash and grains. Saskatchewan is also the top exporter to China amongst other Canadian provinces.

The Saskatchewan Government Hong Kong Offices assist in sourcing products from the province and provides information on investment opportunities there. For those contemplating a move to the Province to invest or to establish a business, there is a counselling service on business conditions and opportunities. In cooperation with the Commission for Canada in Hong Kong and the Canadian Embassy in Beijing, market development assistance and advice on trade in this region are available to Saskatchewan exporters of goods and services.

In addition to the traditional sectors of agricultural and primary products and equipment, opportunities exist for economic activity related to high technology, telecommunications, industrial design and testing, biotechnology, engineering services, and other endeavours.

The office is concerned also with facilitating academic and cultural exchanges, and fostering closer relations with people in Hong Kong and China.

*Enquires are welcomed and may be made to:*

**Mr. Graham Taylor**

*Agent for Saskatchewan  
Tel: 810 0277 Fax: 845 0499*



## Province of Alberta



Headed by an Agent General, Jack Kennedy, the Alberta Office in Hong Kong pursues market opportunities and advises the Alberta Government on trade, agricultural, economic, technological and cultural developments in Asia and the Pacific Rim.

Serving Hong Kong, China, Southeast Asia, Australia and New Zealand, the office provides information and assistance to business-persons interested in developing trade opportunities with Alberta. The office is active in small business and investment counselling, helping direct entrepreneurs and financiers to identify opportunities in Alberta.

It promotes the sale of Alberta products by monitoring trends and policies and by arranging Alberta participation in trade shows, missions and other promotional activities. Making contacts between business representatives from Alberta and the Asia/Pacific area is also a major consideration for the Alberta Office.

The Hong Kong office "Alberta Information Center" also maintains an open door.

*For more information on Alberta Asia/Pacific operation please contact:*

**Mr. Jack Kennedy QC**

*Alberta Government Office  
Tel: 528 4729 Fax: 529 8115*