Postings Trade Commissioners at Your Service

New trade commissioners have been assigned to Canada's posts the world over. They are, by location and name:

- Algiers J. Morrow Algiers — J. Broadbent Amman — M. Abou-Guendia Ankara — R. Henry Atlanta — J. Graham Auckland — J. Schwartzburg Bangkok — A. Pag Barcelona — R. F. Désamoré Beijing — G. Manuge Beijing — G. Potvin Bonn — F. Hess (investment) Bonn — G. Tognet Bonn — E. Mallory
- Boston --- M. Rooney Brussels (EEC) - S. Brereton Bucharest --- T. Greenwood Buenos Aires - D. Cohen Buenos Aires - K. Beacock Buffalo --- J-G Tardif Canberra - R. Pudifin Canberra - P. MacArthur Caracas - D. Goldfield Chicago --- C. Patton Dallas - W. Maybee Davton - A. Lyons Detroit - N. Dellavalle Dusseldorf --- C. Nagy Helsinki - L. Battel Hong Kong (language) - S. Fraser Hong Kong — A. Argyris Houston — S. Szukits

CONTRACTS AWARDED

Chemetics International Company Limited, Vancouver, has won a contract with Phoenix Pulp and Paper of Thailand to supply engineering services, equipment and materials for an integrated chemicals bleaching plant. The Export Development Corporation (EDC) will provide financing of US \$5,720,000 and the Canadian Imperial Bank of Commerce will lend an additional US\$4,300,000 to support the sale.

National Oilwell Canada Ltd., Calgary, has concluded a sale of equipment to the Oil and Natural Gas Commission of India (ONGC) with financing of up to US\$141,500 by the Export Development Corporation (EDC). National Oilwell is well-known in the oil and gas industry and has had significant success in export markets.

Varnet Corporation, Montreal, has an agreement with Carlson Systems Corporation of Omaha, Nebraska. The contract, valued at \$1.8 million, calls for the installation and distribution of software modules.

Bell Helicopter Textron, Ottawa, has been awarded a contract to supply a 206L III helicopter to a Czechoslovakian buyer. Financing of up to US\$960,000 is being provided by the EDC.

General Electric Canada Inc. concluded a sale of DC electric motors and related services to Mexico with financing of US\$1.033 million from the EDC.

Saskatchewan Telecommunications International Inc. (SaskTel International) will supply telecommunications equipment and services to the Republic of the Philippines, with EDC providing financing up to C\$11.45 million, and the Canadian International Development Agency providing financing up to C\$6.2 million.

Jakarta — L. Gies Kingston - D. Shearer Kingston --- I. Burchett Kuala Lumpur - D. Mulroney Kuwait --- D. Abletta Kuwait --- R. Farrell Lima - R. Mailhot London --- P. MacKinnon (investment) London - M. Clark London - C. Latour Manila --- D. Bishop Manila --- D. Caldwell Melbourne --- G. Rishchynski Milan - N. Lomow Minneapolis --- R.C. Lee Moscow - V. Smith Nagoya --- R. Mason New York — A. Dann New York - N. Guérin Orlando - M. Saucier Paris - L.R. Kohler Paris – P. Boulanger Philadelphia - G. Lemieux Princeton - B. Leger Rabat --- R. Marceau Riyadh — G. Rassam Rome - D. Shortall Rome (FAO) - A. Andrigoe San Juan --- G. Milot San José — D. Jacques Santa Clara --- L. Branch Santa Clara — C. Miller Sao Paulo — S. Blake Seattle - R. MacNab Seoul - D. Daley Seville - P. Veilleux Singapore — M. McCormack Stockholm - C. Thornley Sydney — F. Uv Tehran — D. Haro The Hague - P. Brettle Tokvo — S. Wilson Tokyo — L. Scanlon Tokyo — G. Brunet Tokyo - M. Romoff Washington - C. Duguay Washington - D. Weiner Washington - D. Buxton Wellington - K.L. McFarlane

External Affairs and International Trade Canada (EAITC)