

In view of this letter it would be necessary to add to the press release, as near the beginning as possible, an expression of our hope that the conclusion of this agreement would lead to the expansion of trade in such Ecuadorean articles as: bananas, pineapples, nafanjillas, and other tropical fruits, cocoa beans, green coffee, vegetable ivory nuts (used in making buttons, etc.), untrimmed panama hats, a wide range of unrefined vegetable oils and oilseed cakes, kapok, balsa wood, shark-liver oil and shark fins, peppers, cocoa butter, untanned furs and skins, handicraft products, rubber.

It would be much appreciated if, in the press release, it could be indicated to the press of Canada that it would be a great help in indicating our goodwill to Ecuador if this list could be included in such part of the release as may be published by any particular newspaper.

The list of Canadian products in lines 25 and 26 of Draft A of your press release might be supplemented by the addition of: canned sardines, steel wire and chains, enamelware, and in addition to writing paper, "certain other forms of paper and paperboard", porcelain insulators, electric meters, rubber footwear and rubber clothing.

In addition to the above articles on which a tariff concession is being made, there are some others in which an increase of trade is hoped for, even though no tariff change is involved. This latter category includes: agricultural and industrial machinery and tools, electrical equipment and accessories, newsprint, wheat flour and pure-bred cattle. In view of the scarcity of some articles for export, you may prefer to omit one or two of the potential Canadian exports listed above, but we feel that we should leave this to your discretion.

The general position of our negotiations with Ecuador is described in a separate letter, from which you will see that it is still uncertain whether you will have an opportunity to use this press release or not.

An extra copy of this letter is enclosed for your convenience.

Yours faithfully,

H. LESLIE BROWN