

The Government of Canada believes in your industry and we demonstrate our continuing support by being with you here in Paris in this impressive pavilion. I want to congratulate you on your very fine exhibits and I would like, on your behalf, to thank my officials and the officials from DRIE, who worked with you in putting this Show together.

All of these exhibitions are expensive to participate in, in any meaningful way. Paris is particularly expensive because it has become the most popular and consequently the most competitive. It has become the kind of show that you either go into in a big way--or not at all. So we've all put a lot of money, and a lot of creative hard work, into the Canadian pavilion.

Clearly the Canadian aerospace industry must export to survive. Even with additional spending by the Department of National Defense and an upsurge in commercial activity, only a small portion of your capacity will be used in domestic consumption. We in International Trade will continue to support your industries' marketing activities through continued support in attending trade fairs and other direct marketing support. In addition we are continuing to look for marketing opportunities through arranging international agreements on cooperative programs or joint developments to meet specific export requirements.

Your industry needs export credit to maximize sales to third world countries. We will continue to provide this support to the extent possible within either EDC or Government accounts.

It is obvious that the Canadian Aerospace Industry will flourish best if barriers to international trade are eliminated. I recognize that many countries are, in fact, busily erecting such barriers as protectionist measures. We all realize that, in the long run, this will only hurt everyone, including the industries that are being protected.

As Minister for International Trade, I am committed to work to reduce these barriers. Over the past few months, I have been consulting Canadians across the country on their views as to possible means of reducing barriers to trade between Canada and the United States, and I expect to report to Cabinet on my findings before the month is out. But I am equally committed to trying to reduce barriers raised by other countries, including the European Community. It is my fervent hope that a new round of GATT negotiations can get underway next year. I do not think it would be going too far to say