

Template for Profile of Trade Consultants

(If you are a Trade Consultant active in South Asia and wish to be included in future editions of this directory please provide the following data on diskette in Wordperfect 5.1/5.2 for Windows or in plain DOS text/ASCII format and submit to PSA/DFAIT, 125 Sussex Drive, Ottawa, Ontario, K1A 0G2 or e-mail via Internet to psa.extott@extott02.x400.gc.ca)

Name: -name of consulting company
Address: -mailing address

Telephone:
Facsimile:
E-mail address:

Contact Name: Primary name of consultant responsible for South Asia markets.
Position: Position in consulting company

Languages Spoken & Read:

General Consulting Services Offered: this section should describe in thirty words or less what your consulting firm knows how to do and can do that clients have paid for in the past. It should also describe which databases and industry networks you are familiar with.

Company Profile: this section should briefly profile who the principals are, their experience and generally what the consulting company does and the services it offers in three or four lines at most.

Expertise in South Asia:

Industry Sectors:

describe which sectors your consulting company specializes in.

Market Experience:

describe which specific market entry services your firm has offered in the past (market research, joint venture formation, partner selection, project financing, etc)

Offices in South Asia:

provide list of cities and countries where own or associated offices are located as well as coordinates.