

WHOLESALE/DISTRIBUTOR

WASHINGTON FISH AND POULTRY CO.
3131 University Avenue
San Diego, California 92104

PHONE: 619-282-7634

CONTACT: Dennis (Manager -- would not give last name.)

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$)

Refused specific figure -- estimated "significant."

PRESENTLY PURCHASE:

Frozen Fish:
None

Frozen Shellfish:
Sea Scallops - 5# Cello
Snow Crab Clusters
Snow Crab Meat - Blocks
Other Crab Products - Blocks

PURCHASE FROM?

Canada, U.S.

HAVE OWN PRIVATE LABEL?

No

WILLING TO BUY PROCESSOR LABEL?

Yes

BUY DIRECT?

Make direct contact. May wish to buy through intermediary.

WAREHOUSE LOCATIONS?

San Diego

COMMENTS?

"Require top quality. When it comes to finished weight, if Canadian supplier tells me it's 5 pounds, I expect 5 pounds of fish - not water."