English and French editions are available without charge to Canadian manufacturers. Write or call:

CanadExport
External Affairs and International Trade Canada
Lester B. Pearson Building
125 Sussex Drive
Ottawa, Ontario
K1A 0G2

Tel: (toll-free) 1-800-267-8376 Telex: 053-3745/3746/3747 Fax: (613) 952-3904

## Industrial Co-operation with Developing Countries

This program of the Canadian International Development Agency (CIDA) provides financial support to Canadian firms in their efforts to establish long-term business relationships with counterparts in developing countries through mechanisms such as joint ventures, direct investment, management contracts, licensing agreements and technical assistance. Contributions are available for starter or exploratory studies, which provide preliminary analysis of possible ventures. Viability studies to establish detailed economic, commercial and legal analyses of potential projects are eligible for larger contributions.

The Canadian Project Preparation Facility (CPPF) is directed more toward the consulting community, with the aim of getting Canadian companies in "on the ground floor" of projects to be financed by multilateral development institutions. Capital project pre-feasibility studies are eligible for support under the CPPF.

The Canadian Technology Transfer Facility (CTTF) enables Canadian firms to test and adapt their technology in developing countries as a means of establishing long-term co-operation with developing country counterparts.

For further information, write to:

Industrial Co-operation Division Canadian International Development Agency (CIDA) 200 Promenade du Portage Hull, Quebec K1A 0G4

Tel: (819) 997-7901/997-5456 Telex: 053-4140 CIDA/SEL Fax: (819) 953-5024