

Export and Investment Promotion Planning System

• 87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 339 ABU DHABI

Market: 328 UNITED ARAB EMIRATES

Sector: 011 OIL & GAS EQUIPMENT, SERVICES

Subsector: 116 MACHINERY AND EQUIPMENT

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	190.00M	\$ 200.00M	\$ 0.00M NA	\$ 0.00M NA
Canadian Exports \$	5.00M	\$ 4.00M	\$ 0.00M NA	\$ 0.00M NA
Canadian Share of Import Market	2.60%	2.00%	0.00%	0.00%

Major Competing Countries

Market Share

i) 577 UNITED STATES OF AMERICA	030 %
ii) 051 UNITED KINGDOM	020 %
iii) 265 JAPAN	015 %
iv) 128 GERMANY WEST	008 %
v) 268 KOREA	007 %
vi) 112 FRANCE	006 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 5-15 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are good market prospects	Current Total Imports In Canadian \$
i) OIL & GAS SERVICES	\$ 50.00 M
ii) DRILLING, TOOL BITS	\$ 40.00 M
iii) SCADA SYSTEMS	\$ 0.00 M
iv) DRILLING & RECOVERY CHEMICALS	\$ 0.00 M
v) PROCESS CONTROL IMPLEMENTATION	\$ 0.00 M
vi) CORROSION PROTECTION SERVICES & MATERIALS	\$ 0.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- the degree of import duty protection of local industry tends to be low