

and instead of remitting payment, this party enclosed some low value dues of the United States. These were promptly returned, and after another delay a few of the early issue of the current 3 cent Canada were sent to settle the account. Now every one knows that these stamps are plentiful and were any dealer on this side of the border to go through his "thousands in stock," any quantity could be found. Of course the stamps were promptly returned, with the polite request that "cash" be sent, as the stamps bought were sold, not exchanged. From that date up to the present, no reply has been received, although the party who sent them wrote twice, not for the amount at stake, but because business is business, regardless whether the amount is one cent or one hundred dollars.

There are many collectors who are in the habit of receiving stamps and keeping same for a long period not taking into consideration that a dealer's capital is thereby impaired, by a number of people doing likewise. This evil was allowed to go unchecked so long as stamp dealers were not dependent on their sales for living expenses. But during the past couple of years the business methods have taken the place of lassitude or carelessness and the collector who retains stamps beyond a certain time, is likely to receive a sharp letter. Stamps cost money these days, and the old time custom of getting them for nothing is becoming as obsolete as are the early issues, and it makes a dealer fidgity when his treasures are not returned promptly. It is a pleasure to have prompt replies, even if only a small amount is bought, but for a collector to retain stamps for a month or months and then scarcely buy is provoking, to say the least.

The one who gives our hobby the standing and continually adds lustre to collecting is the man whom Lloyd would rate A1. It is not necessary that he should be a man of wealth, for the vast majority have not much beyond their regular means. These collectors spend what they can and use discrimination in their dealings, and the result is the steady advance in prices, that in time will yield the happy possessor good interest on his outlay. But the latter point does not find consideration with many as they consider the pure unalloyed pleasure they receive while going over their stamps, noting their historical and geographical value as landmarks or pillars of history, more than pays for the financial outlay. These class of collectors and dealers have many quiet talks, and not in stamps only, but subjects which all well informed people discuss, whether

# TO ENCOURAGE BUYING

And to open business for this fall and winter, some very special prices are quoted in this announcement. Some good lots of stamps have been bought during the past few months, and prices are much lower than usual. We always like to say a few words about Canada Revenues, and while some protest there is no demand for them, we beg to differ strongly. The future will prove this point. Meantime any wants, postage or revenues, will have prompt attention. ANYTHING TO SELL?

NEWFOUNDLAND, 40, SHEET OF 20	\$11.00.
NEWFOUNDLAND, 60, SHEET OF 20	\$11.00.
CANADA, 30 PERF, RUBBED, FINE	\$12.00.
CANADA, 20 GREEN WATERMARKED, UNUSED	\$9.00.
CANADA, 50 SLAYER, VARIETY	\$10.00.
QUEBEC LAW STAMPS, \$10, \$20, \$30, \$35, \$40, \$45, \$50, \$55, \$60, \$65, \$70, \$75, \$80, \$85, \$90, \$95, \$100	\$35.00.
SAME, 1890 ISSUE	\$20.00.
PRINCE EDWARD ISLAND ERROR, PERIOD BETWEEN PRINCE AND EDWARD, USED, ONLY \$2.50.	
<b>United States Revenues.</b>	
Passage Ticket, \$1, perf.	4 50
Manifest, \$1 unperf.	1 40
Entry of Goods, unperf, \$1	1 10
Insurance, 25c unperf.	9
Conveyance, \$1 unperf.	25
Life Insurance, 25c unperf.	20
Probate of Will, \$1 unperf.	1 10
Bond, 25c part perf, part of other stamp attached, fine copies	60
Surety Bond, 50c unperf.	7
Mortgage, 50c unperf.	50
Protect, 25c unperf.	70
Warehouse Receipt, 25c unperf.	35
Entry of Goods, 25c unperf.	1 10
U.S. Revenues, ass't, per 100	55
Proprietary, 1c black and green, unused	4
Same in pairs, strips or blocks	30
Proprietary 1c red	7
*Power of Attorney, 25c, unused	10
*Certificate, 25c	10
*Life Insurance	25
*Inland Exchange, 5c	2
*Certificate, 5c	2
*25c 2nd Issue	10
*2c black and orange, green (4th)	4
*25c Bond, perf.	9
*1 Power of Attorney, unperf.	65
*1 Mortgage, unperf.	70
*5c Playing Cards	65
Entry of Goods, 25c unperf, punched	15
Lease, \$1 unperf.	1 10
25c Protest, unperf.	50
<b>United States Postage</b>	
1847 5c brown (orig cov, 60c)	50
5c brown, unused	4 25
10c black, Washington	2 20
1851 10c green	80
5c brown, very fine centered copy	9 00
1855 5c brown, type II	1 50
5c red brown, type I	4 50
10c green	27
2c lilac, 2 used	2 25
2c unused, 6g	2 50
10c green	8
10c green, unused	1 25
3c orange	40
5c blue	3 00
5c brown	25
1862 2c Jackson, unused	40
2c red brown (chocolate), unused, 0	
5c, cat 30 00	12 00
2c blue, grilled	65
2c black	14
10c green	50
1869 1c buff	50

1869 2c horseman	13
2c horseman, unused	75
3c blue, unused	70
6c blue	55
10c yellow	70
15c brown and blue, picture framed	1 25
21c, fair copy	4 75
21c, extra fine copy	6 00
1869 30c, fine	2 75
1870 10c brown, grilled	5 00
Executive Department, 1c "specimen"	3 00
Agriculture	1c
State	2c
Justice	6c
Post Office	10c
Interior	50c
Navv	10c
10c, Continental print, unused, 6g	70
<b>Canada</b>	
6d dark violet	3 50
7c blue registered, very fine	1 75
2c vermilion registered (cat 25c)	12
3c (1862) lilac	2 20
1862 3d wove	20
3d wove, pairs	50
1862 3d unused	2 50
1868 3d ribbed, a bargain	1 00
1868 3d wove	2 10
Pair of same, fine	6 00
1868 3d perforated, fine	6 00
3d	1 90
1869 1c pink (per 10, 60c)	7
2c pink, unused, 6g	2 00
Same, used	75
10c violet	35
10c red lilac	45
10c violet, pair	1 10
15c green	25
15c blue	1 05
1869 1c, 5c, 6c, 12c, 15c, cheap	40
2c green (per 10, 70c)	8
3c wmk.	1 00
1875 5c olive green	45
1870 20c red (unused, 25c)	10
20c blue (unused, 50c)	1 19
1870 5c wmk envelope	1 00
1870 5c envelope, entire	2 25
10c brown, entire	2 50
1870 Error post card, a bargain, used half	80
Error Post Card, 1x1, entire, unused	2 50
Post Cards, BLOCK & rare	4 00
Officially Sealed, used	2 25
Nova Scotia, 3p on cover, fine margins	1 25
Same, off cover	1 00
6d, orig cover, fine copy	9 00
Newfoundland, 4d lake, used	3 00
6d lake, 1861	3 00
6d lake, used	8 00
British Columbia, 5c red, used	3 75
10c blue, used	3 40
3d used	75
New Brunswick, 2c orange, per 100	1 50
17c black, per 100	10 00
same, per 50	6 00
5c green, per 100	1 10
<b>CASH WITH ORDER.</b>	
<b>WM. R. ADAMS,</b>	
7 Ann Street, - TORONTO, ONT.	

taking place at home or abroad. Generally such a collector is a bookish man and quiet in his tastes.

J. B. SIMPSON.

Indistinct watermarks are now being detected by a photographic process, which has proved very successful. This is a very complicated method, making it almost necessary that every collector should be an amateur photographer.

The Japanese government had about 14,000,000 stamps issued of each of the 2 and 5 sen, new issue, and as this is a very small number compared with any

of their other issues, it is only reasonable to expect that one or more of the set (4) may become scarce.

An odd point about the international postal system is that registered letters may be recalled by the senders at any time before they are actually delivered. Not long ago a German bank sent securities representing a large sum of money to a firm in New York. Soon afterward the bank learned that the firm was on the verge of bankruptcy. A message was at once sent by cable to intercept the securities on their arrival in New York, and the letter was returned unopened to the bank. Great Britain, however, holds that when a person has mailed a letter it belongs to addressee.