

by the above goods. The third floor is suitably arranged for scales and transmission appliances. In connection with this warehouse is a very desirable pipe shed located on the railway siding, having rolling doors, so that pipe can be taken off or loaded on cars, whichever the case may be. It is also fitted



Fairbanks, Vancouver.

with rolling door on the yard side, so that goods can be easily placed on dray for local delivery. The location of the warehouse is such as to give shipping advantages, by rail and water, that very few enjoy, owing to the fact that it is one block from the G.T.R. or C.P.R. freight sheds, and the shipping dock immediately at the back.

shipped in. The results have been so satisfactory that permanent accommodation has been secured, and now the new warehouse in Arthur street, adjoining G. F. & J. Galt's spice mill, is stocked with a complete assortment of the firm's goods. The warehouse has a floor space of 37,800 square feet; six floors; a 54-ft. frontage, with a depth of 100 feet. While the firm does not own the premises it will occupy, they have been built after specifications of its own choosing. The hoists are the biggest in Winnipeg, having a capacity of at least ten tons, and capable of handling the heaviest machinery in which this firm deals. An electric lighting plant will be installed, power being furnished by a gas engine and dynamo. In addition to a large local staff, four travellers will cover the territory between Port Arthur and the Rockies, including the Edmonton branch.

Fairbanks, Vancouver.

The Vancouver house is located at 153 Hastings street. The warehouse is particularly well adapted to the handling of heavy machinery and allied lines, has 54-ft. front, 160-ft. deep, and the main floor is on the level with the front sidewalk, while the basement is on a level with the lane in the rear. In this branch is made a specialty of such goods as are particularly adapted for the needs of the trade—principally mines and lumber interests. For the mine interest they represent the Jenckes Machine Co., and Canadian Rand Drill Co., and carry a full line of boilers, engines, air compressors and parts for same. For the lumber trade they carry a full line of S. A. Woods & Co.'s American wood-working machinery, also that manufactured by Cowan & Co., Galt. They also carry a full stock of "Goodhue" belting, being the exclusive agents for British Columbia. The above special lines are in addition to the regular stock of mill and factory supplies handled in common with other houses of The Fairbanks Co., and are fully equipped to meet all requirements of the territory. The Fairbanks Co. is the only concern in British Columbia carrying a stock of iron and brass-working machinery, the demand for which is at present somewhat limited. Of the various branches of the company, no house has brighter prospects at the present time for business than the one at Vancouver. It is in charge of John



(1) M. P. Shea, (2) J. R. Miquelon, (3) J. Fales, (4) T. A. Pownall, (5) D. Gutteridge, (6) J. S. Sanson, (7) F. A. Lytle, (8) J. MacLeod, (9) J. R. Wells, (10) H. C. Cochran, (11) H. Flett, (12) A. W. Bremner, (13) C. M. Rudel, (14) D. A. Kearns, (15) Henry J. Fuller, (16) E. J. Sarle, (17) Ed. Corbett.

About January 15th, 1903, the company decided to establish in Winnipeg a warehouse, stocked with its own goods, and F. R. Newman was sent from Montreal. Temporary quarters were engaged in Thistle street, and a stock of goods

E. Botterell, formerly of the Montreal house; the office being under the supervision of T. M. Cullen; C. J. Roger has charge of the supply sales department, and W. A. Akhurst, the machinery department.