

9. The Hill Chair Company, Limited, Wiarton, Ont.

strong; it is only even.

There is no end, but death. to the trouble that comes of its

Thursday.

loss. It ought to be watched like a baby's.

Scott's emulsion of cod-liver oil for very old and very young

-in different ways-is the food to secure this even health. We'll send you a little to try, if you like. Capada. SCOTT & BOWNE, Toronto,

To the old, as to babies, the even balance of health is more important than anything else in the world. The possible health, in age, is not high and

Classes for Non-Coms. The classes for non-commissioned officers commence at the Armouries to night, when one for the Body Guards will be formed. The Queen's Own class will be formed of the should be no further doubt as to the We believe, since Mr. Gooderham has en-tered into the above agreement, it is outle reasonable to suppose that the chances are favorable that his option to take over the control will be exercised, and, if such should prove to be the case, we think that there should be no further doubt as to the control will be compared to the case. In our other

there should be no initial quality is to the specess of Fairjew, because, in our only ion, only a large expenditure of capital is needed to ensure success. For these rea-sens, we recommend the purchase of the stock as a good speculation, which may easily return three or four times the sum Laura Secord Monument.

The Ontario Historical Society will un-tred the Laura Second mounment at Lundy's stock as a good speculation, which may Lane on June 24 next, the anniversary of her famous walk to warn the British troops of the enemy's approach.

Mitchell, Wallace & Co., Big Blaze at Brownsville. Brownsyille, Ont., Jan. 14.-F're com pictely destroyed J. Corbett's general store and stock in this place about 11 o'clock loss night. Loss shout \$15,000; insurance \$8000. 24 VICTORIA STREET.

Phone 458,

#### THE FURNITURE BUSINESS.

The manufacture of furniture is one of the principal industries in Canada. The supply of raw material is abundant, and can be obtained at a low cost. The industry which is already one of considerable magnitude, is capable of great extension, and Canada should become, in the near future, one of the leading countries for the manufacture

Owing to the increasing population and the growing prosperity of the country, the demand for furniture in Canada is very large, and has absorbed nearly the whole

Owing to the increasing population and the growing prosperity of the boundry, are domain for infinite the increasing population and the growing prosperity of the boundry, are domain for infinite the infinite the factories. The export trade has only within the last few years been cultivated. Canadian furniture is now being shipped to Great Britain and other countries, and the outlet in The export trade has only within the last few years been cultivated. Canadian furniture is now being shipped to Great Britain and other countries, and the outlet in this direction is practically unlimited. Valuable connections for the export trade have already been formed, and, in addition to the foregoing Factories, the Company will this direction is practically unlimited. Valuable connections for the export trade have already been formed, and, in addition to the foregoing Factories, the Company will acquire the business of THE FURNITURE MANUFACTURERS' EXPORTING COMPANY. LIMITED, of Berlin, Canada, and Liverpool, England, which Company has been recently established for the purpose of developing the export trade. The Company also has an option to acquire, on favorable terms, after the organization of the Com-pany has been completed, the business of the ANDERSON FURNITURE CO., LIMITED, of Woodstock, the largest furniture manufacturing establishment in Canada, the addition of which will give the Company control of over 75 per cent. of the output of Canadian factories.

The increase in the Furniture Export trade of Canada during the last four years July, 1900, were as follows: The sales of the above 17 factories for the two years and seven months ending 31st

Total Value of Furniture exported in the year 1896..... \$ 75,447 For the year ending 31st December, 1898..... \$1,082,023 Total Value of Furniture exported in the year 1899...... 351,479 Being at the rate per annum of ..... 1,309,234

The businesses to be acquired comprise some of the oldest and most important in the trade, and the factories are situated in

the best localities for raw material, labor and shipping. They are equipped with the latest plant and machinery, and are capable of greatly increased production with small additional outlay, and many of them have sawmills of their own, which will become the property of the Company. The Company will thus be in a position to carry on its operations in the most profitable manner.

### PROFITS.

The accounts of the 17 Furniture Manufacturing businesses as enumerated above have been examined by Messrs. Jenkins & Hardy, Public Accountants, Toronto, and Toronto, November 1st, 1900.

We hereby certify that we have examined the books and accounts of the 17 businesses set forth in the foregoing Schedule, to arrive at the profit for the two years and

seven months ending 31st July last. As the stocks of the businesses had been taken and the books closed at varying dates, it is impossible to show from the Accounts the actual separate profits for the years ending 31st December, 1898, 31st December, 1899, or for the period ending 31st July, 1900. We find that the aggregate profits of the businesses for the above-mentioned period amounted to \$517,996.13, which, after making certain necessary adjustments and charging expenses of management, excepting managers' salaries, we apportion as follows:

| - |   |              |                |
|---|---|--------------|----------------|
|   | For the year ending 31st December, 1898           | \$144,450.43 | the state      |
|   | Tion the mean anding \$1st December 1899          | 200,100.10   | 1. 1. J        |
|   | The some months anding 91st July 1000             |              | 1 6 7 7 8      |
|   | For seven months entitle of the rate per annum of | 244,864.32   | and the second |

In arriving at these Profits the cost of maintenance and repairs of Plant and Machinery has been charged as an expense of the business, and provision has been made reciation, but Interest on Capital and borrowed money has not been charged. Yours faithfully, JENKINS & HARDY. iation, but Interest on Capital and borrowed money has not been charged.

It will be seen from the Accountants' Statement that the profits of the last three years have been progressive; the amount necessary to pay the 7 per cent. dividend on the \$1,300,000 Preference Stock, now issued, being \$91,000, is (on the basis of the profits of the last two years) more than doubly secured, and leaves an ample surplus for providing for the Reserve Fund and paying the divi-

dend on the Common Stock. It is anticipated that the above profits will be considerably increased as the result of the amalgamation of the businesses

# ADVANTACES OF AMALCAMATION.

Among the advantages to be gained by this consolidation of interests the following may be cited:

1st. The purchase of lumber and goods in larger quantities and on better terms.

2nd. Avoidance of unneccessary competition. Srd. Saving in cost of distribution.

4th. "Specializing" the manufacture of particular goods, which means that instead of each factory having to manufacture many different kinds of furniture, certain factories will undertake special lines.
5th. Development of export trade.

#### MANAGEMENT.

The Board of Directors include the representatives of some of the principal businesses acquired and it is also intended to retain the services of most of the old managers, so that the management of the Company and the superintendence of the various factories will be in the hands of experienced manufacturers, who have been successfully identified with the furniture trade for many years.

# STOCKS.

After paying for the various businesses, there will remain a sum of over \$500,000 for the purchase of the stocks-in-trade to be taken over by the Company at value-

After paying for the various businesses, there will remain a sum of over \$500,000 for the purchase of the stocks-in-trade to be taken over by the Company at valua-tion and for working capital and the general purposes of the Company. The price to be paid by the Company for the above-mentioned businesses has been fixed at \$1,859,972, payable as to \$263,472 in cash, \$525,000 in fully faid Prefer-ence Stock, \$1,000,000 in fully paid Common Stock, and \$71,500 in mortgages on the property. The Company will assume these mortgages and will retain in the treasury an equivalent amount of Preference Stock for the purpose of redeeming the same. The Company will acquire the business of the Furniture Manufacturers' Exporting Company, Limited, by purchasing the whole of the shares of this Company, and thus taking over the assets and liabilities, the consideration for which is included in the above-mentioned purchase price. The Company may at any time before completion reject any of the businesses agreed to be sold, and if they think fit may substitute other businesses of a similar character, and in this case the price to be paid to the Vendors will be increased or diminished as the case may be. Application will be made in due course for a quotation of the shares of the Company on the Montreal and Toronto Stock Exchanges.

Applications for Preference Shares should be forwarded to either R. Wilson-Smith. Meldrum & Co., Montreal, or Pellatt & Pellatt, Toronto, together with a remittance for the amount of the deposit. Cheques, drafts, etc., to be be made payable to the National Trust Co.

If the whole amount applied for be not allotted, the surplus pail on deposit will be appropriated towards the sum due on allotment. Where no allotment is made the deposit will be returned in full

Prospectuses and Forms of Application can be obtained at the offices of the Company and from R. Wilson-Smith, Meldrum & Co., and Pellatt & Pellatt.

The Subscription List will be open at 10 a. m. on Tuesday, 15th January, 1901, and will close at or before 4 p. m., on Thursday, 17th Jan., 1901, Toronto, December 19th, 1900.

Note. -Since this prospectus was prepared a fire occurred at the Knechtel Furniture Company's works, which destroyed the factory and warehouses and a portion of the stocks, but not the sawmill or all lumber. The place was well insured and will be rebuilt to greater advantage than before. This fire will necessitate re-adjustment of figures relating to the Knechtel Company, but does not substantially change the basis of this Prospectus.



of 6.1 per co per cent. of is chiefly on tho Trunk Southern FO

Southern ro and grange years, again Earnings of

were exceedin and the day's forces was by



