

Samuel Astin. Musical Merchandise, 300 Main Street.—The music establishment of Mr. Samuel Astin is located at No. 300 Main Street, where he started the business in 1883 with fair capital, which he has increased, enlarging his stock and extending his trade. He now has a very fine stock of music, musical instruments and the various things pertaining to his trade in his handsome rooms, and is doing a fair business. Mr. Astin deals in pianos, organs, band instruments, sheet music, music books, and musical merchandise of every description, including Laflam's music for orchestra, brass, military, fife and drum bands. He is also agent for the popular Mignon piano, manufactured by Weidenhanfer, of Berlin, Germany, and has disposed of a large number of these excellent instruments in Winnipeg. He also attends to the repairing and tuning of pianos, organs and musical instruments of all kinds. A popular feature of this establishment is a circulating musical library, which is very popular and is patronized by a large number of musicians, as it contains some of the best music extant. Mr. Astin was formerly in business in Montreal, but deciding that this western city presented a good field for his line of business, came here three years ago, and has prospered by the change. Mr. Astin is a popular gentleman, who thoroughly understands all the details of the music business, and is held in the highest esteem by every one who enjoys his acquaintance. The Winnipeg Music Store will continue to grow in prosperity and importance with the advancement of the city.

W. W. Matthews. Watchmaker and Jeweler, 556 Main Street.—The jewelry establishment conducted by Mr. W. W. Matthews was founded by him in 1883 with but small capital and has been a successful venture. Mr. Matthews now carries a stock of from \$4,000 to \$5,000, and his annual business amounts to from \$6,000 to \$10,000. Mr. Matthews has a high reputation as a watchmaker, and makes fine watch repairing a specialty. He also carries a stock of fine gold and silver jewelry, diamonds, etc., and in fact all articles usually found in a first-class jewelry establishment. During the late half-breed rebellion in the Saskatchewan district, Mr. Matthews fought bravely with the gallant 90th Battalion of this city. Mr. Matthews is agent for Manitoba & Northwest Territory for B. Laurence Pebble Spectacles.



Thos. Hurtley. Groceries and Liquors, Market Square.—The late firm of Hurtley & Seach having been dissolved by the retirement of Mr. Seach, the business has been continued by Mr. Thos. Hurtley at the old stand on the corner of the Market Square and King Street. Mr. Hurtley is a wholesale and retail dealer in groceries, provisions, liquors and cigars. He was born in Leeds, Eng., and came to this city many years ago, starting with limited capital in the grocery business in 1877. By square dealing and business push the firm soon obtained a considerable business, and was largely benefitted by the "boom" in the winter of 1881-2. Mr. Hurtley is carrying a stock of \$3,000 in value, and is doing a business of between \$30,000 and \$40,000 per annum. Three clerks are required to look after the business. Mr. Hurtley has always on hand an excellent stock of family groceries and the finest wines and liquors, and buyers can rely on getting good value for their money. Mr. Hurtley being contented with small profits, knowing that thereby he will secure larger sales. He has won an excellent reputation as an honorable and reliable business man, and he will be found prompt, liberal and fair, and always prepared to offer advantages in keeping with such a reputation.

John Best. Portrait and Landscape Artist, 1 McWilliam Street, West. It would indeed be bordering upon the strange and almost inexplicable to discover any one at all acquainted with Winnipeg who does not know the photographic establishment of Mr. John Best (formerly Ross, Best and Co.) at No. 1 McWilliam Street, West. The fine arts, no doubt, give an impetus to all that is good and noble in man and, therefore, it speaks well for our population that a very considerable demand for art goods has sprung up. This firm started business as far back as 1880, and like the city itself at the time their capital was small. But good workmanship and careful attention to business have met their just reward, and the business has now reached fine proportions, averaging from \$5,000 to \$8,000 per annum, and this in the face of keen competition. Mr. Best is prepared to copy, enlarge or reduce pictures in size, or they can be finished at his establishment in India ink, oil or water colors in the latest style of the art. The firm also deal in picture frames, mats, etc., of which they also carry in stock a large and pleasing variety. All work executed by Mr. Best is done in a style and finish unsurpassed in any city west of Chicago.