

Who Can Provide Export Counselling, Market Entry Support and Export Financing?

How?

Trade Commissioner Service (within DFAIT)

The Canadian Trade Commissioners help new and experienced companies who have researched and selected their target markets. Residing in Canadian Embassies, High Commissions and Consulates abroad, they provide six core services to help Canadian companies sell products and services in international markets.

www.infoexport.gc.ca

Connect with Canada's Trade Commissioners abroad and use their six services to help you sell in foreign markets:

- **market prospect** - help in assessing your potential in your target market
- **key contacts search** - a list of qualified contacts in your target market
- **local company information** - information on local organizations or companies you have identified (credit checks are generally referred to specialized agencies)
- **visit information** - practical advice on planning a trip to the market
- **face-to-face briefing** - a personal meeting to discuss the most recent developments in the market and your future needs
- **troubleshooting** - call for help if you have an urgent business or market access problem (Trade Commissioners cannot enter into private disputes)

International Trade Centres (ITC)

ITC offers the following services:

Location	Telephone	Fax
Newfoundland and Labrador		
St. John's	(709) 772-5511	(709) 772-5093
Prince Edward Island		
Charlottetown	(902) 566-7382	(902) 566-7450
Nova Scotia		
Halifax	(902) 426-7540	(902) 426-5218
New Brunswick		
Moncton	(506) 851-6452	(506) 851-6429
Quebec and Nunavut		
Montreal	(514) 283-6328	(514) 283-8794
Ontario		
Toronto	(416) 973-5053	(416) 973-8161
Manitoba		
Winnipeg	(204) 983-5851	(204) 983-3182
Saskatchewan		
Regina	(306) 780-6124	(306) 780-8797
Saskatchewan		
Saskatoon	(306) 975-5315	(306) 975-5334
Alberta		
Calgary	(780) 292-4575	(780) 292-4578
Alberta and Northwest Territories		
Edmonton	(780) 495-2944	(780) 495-4507
British Columbia and Yukon		
Vancouver	(604) 666-0434	(604) 666-0954

- Trade Commissioners on site
- assistance in the development of new trade initiatives and in the preparation of companies' export marketing plans
- trade and export networks