

OPERATIONAL UNIT	ACTIVITIES	STAFF	TRAINING INTERESTS	CURRENT TRAINING AND COMMENTS
SPACE, MARINE AND DEFENCE BRANCH				
AEROSPACE, DEFENSE AND SPACE DIRECTORATE	- Responsible for drafting the DFAIT business plan for intl. trade impacting aerospace, defense and space - Conduct missions with DFAIT - Monitor and assess international markets	- 25 Directors and Professionals combined	- Intercultural effectiveness - Identifying trade practices and negotiation practices - Obtaining basic background skills centring around the role of DFAIT and Trade Commissions	- Currently downsizing from 109 to 36 FTEs - On the job training - Limited use of formal training courses due to heavy interaction with DFAIT
CONSUMER AFFAIRS SECTOR				
ECONOMICS AND INTERNATIONAL AFFAIRS BRANCH	- Enforce the Competition Act and encourage competitive forces domestically and abroad - Bilateral activities with USA, Mexico and European nations - Multilateral dealings with OECD - Provide technical trade advice to foreign countries	- 8 Professionals	- Foreign Language and cultural training - Negotiation - Canadian foreign policy priorities	- "Ad hoc" current training
SCIENCE PROMOTION AND ACADEMIC AFFAIRS BRANCH - Intl. Science and Technology Policy Directorate	- Intl. agreements - Intl. science and technology network development - Bilateral/multilateral science and technology relations - Multilateral science and technology rules development	- 5 Professionals - 5 Posted abroad	- Foreign languages - Negotiation - Intercultural effectiveness - Information technology skills	- On the job training, language training, development courses
SPECTRUM, INFORMATION TECHNOLOGIES AND TELECOMMUNICATIONS SECTOR				
COMMUNICATIONS DEVELOPMENT BRANCH	- Promote Canadian business and industry through market development and intl. marketing support and business development - Business development with foreign groups - Intl. cooperation on technical research and development	- 4 Professionals - 1 Posting abroad - Paris	- Foreign language training (Asian) - Intercultural effectiveness - Specific market intelligence - Internet training	- On the job training; personal initiatives as university courses