## Papiers Sablés Unique JTM Inc.

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## Marketing Profile

Papiers Sablés Unique was founded in 1985. Their products were designed in Canada in 1979, and are used by automotive manufacturers and bodyshops. They offer a variety in terms of both materials and degrees of abrasiveness. Compared to the conventional self-adhering products, their products offer savings of both time and money.

Their abrasives, laminated to a nylon brush or a piece of foam, are cut to varying sizes to suit the customer's needs. They are used for manual or orbitual sanding. The velcro pad design allows use of the entire surface of the abrasive. This increases the durability of the product and pads. They are easy to use and can be reused until completely worn out.

They sell across Canada to regular customers and they are beginning to penetrate the U.S.A. market. Present production could easily be doubled or even tripled. Their aim is to find new outlets among auto manufacturers and car body part distributors.

Their marketing agents are fluent in both English and French.

Products/Services Available for Export:

Abrasives