

REPORT 4  
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

6

POST :640-BOGOTA

005-COMM. & INFORM. EQP.& SERV  
ECUADOR

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

PURSUCE CONTACTS IN CONTINUING BASIS WITH ASETA PERSONNEL RE  
CONDOR SATELLITE PROJECT

WIN CONTRACT BY TELESAT AND/OR SPAR AEROSPACE

DEVELOP COMPREHENSIVE LIST OF TELECOM AGENTS AND OBTAIN DEVELOP-  
MENT PLAN OF ITEL.

RECOMMEND TO CDN COMPANIES RELIABLE AND EXPE-  
RIENCED AGENTS AND PLAN LONG TERM ACTIVITIES.

ENCOURAGE INDIVIDUAL CDN COMPANIES PRESENTATIONS TO NATIONAL  
TELECOM COMPANY (ITEL) OFFICIALS

EDUCATE ITEL PROJECT LEADERS ON CDN TECHNO-  
LOGY

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TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 COL-SIGN INFORMATICS MOU.  
COL-INFORM CDN COS OF EVOLVING OPPORTUNITIES FOR  
RURAL TELECOM PROJECTS.

COL-INFORMATICS MOU SIGNED AFTER 3 YEARS OF DIS-  
CUSSION, OFFERS LEGAL BASE FOR JUSTICE INFORMATI-  
ZATION PROJ. ECU-MDA OF VANC SIGNED \$25MN CONT-  
RACT TO SUPPLY SATELLITE MAPPING EQUIP. COL-POST  
ASSISTED C. ITOH COLOMBIA TO CONTACT CDN SUBCONTR

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----