

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :407-MADRID

005-ADVANCED TECH. PROD. & SERV
SPAIN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 4 Assist Cdn cos in their marketing efforts.
Prepare for official Cdn participation in
Informat Trade Show in Barcelona in June.

Leigh Instruments - \$1.85 mn sale of 2 TACAN
Systems w/option for 8 more. CAE - \$11.5 mn
sale of MD 87/88 flight simulator to Iberia.
IMAX \$3 mn sales of IMAX theatre to Bclna Port
Authority & ONIMAX theatre to EXPO 92.