

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Seoul

| Activity                                | AVERAGE TIME ALLOCATION  |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#) |                      |
|---|--------------------------|-----------|-----------------|-----------|-----------------------|--------------|----------------------|
|   | CANADA-BASED             |           | LOCALLY-ENGAGED |           |                       |              |                      |
|   | TRADE                    | NON-TRADE | TRADE           | NON-TRADE |                       |              |                      |
| A. Servicing Export Enquiries           | from Canada              | 18.3      | 0.0             | 27.5      | 0.0                   | 1.65         | 368 (Enquiries)      |
|   | from Territory           | 10.0      | 0.0             | 16.3      | 0.0                   | 0.95         | 408 (Enquiries)      |
| B. Export Promotion Projects and Events |                          | 6.7       | 0.0             | 10.0      | 0.0                   | 0.60         | 61 (Projects/Events) |
| C. Other Trade Development Activities   |                          | 0.0       | 0.0             | 1.3       | 0.0                   | 0.05         |                      |
| D. Promotional Projects                 |                          | 13.3      | 0.0             | 15.0      | 0.0                   | 1.00         | 8 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development     | from Canada              | 1.7       | 0.0             | 1.3       | 0.0                   | 0.10         | 17 (Enquiries)       |
|   | from Territory           | 3.3       | 0.0             | 1.3       | 0.0                   | 0.15         | 46 (Enquiries)       |
| F. Service to Government                | External Affairs         | 6.7       | 0.0             | 11.3      | 0.0                   | 0.65         | 61 (Reports)         |
|   | OGDs, Provinces, ETC     | 13.3      | 0.0             | 13.8      | 0.0                   | 0.95         | 67 (Contacts)        |
| G. Administration                       | Program Management       | 8.3       | 0.0             | 0.0       | 0.0                   | 0.25         |                      |
|   | Leave, Professional Dev. | 15.0      | 0.0             | 2.5       | 0.0                   | 0.55         |                      |
| Total TID Program                       |                          | 96.6      | 0.0             | 100.3     | 0.0                   | 6.90         |                      |
| H. Other Programs                       |                          | 3.3       | 0.0             | 0.0       | 0.0                   | 0.10         |                      |

Canadian Business Visitors: 154  
Local Business Visitors: 142

Trade Officers: 7  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS