

PROGRAM RESULTS: AFRICA MIDDLE-EAST

BUSINESS ACTIVITY

During the July - September 1991 period ten posts reported the following business activity:

30 EXPORT SALES WORTH \$169 MILLION

9 NEW BUYING CONNECTIONS/35 AGENCY AGREEMENTS

6 NEW JOINT VENTURES/0 LICENSING AGREEMENTS

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

1 CANADIAN INVESTMENT IN TERRITORY

5 TECHNOLOGY TRANSFERS WORTH \$5 MILLION

HIGHLIGHTS:

\$ 60 million sale of training package (Kuwait)

\$ 2 million sale of fire protection systems (Nairobi)

\$ 7 million sale of digital PBX exchanges (Riyadh)

\$.85 million sale of mining equipment (Harare)

\$ 10 million sale of cellular phones (Amman)

\$ 5 million technology transfer to territory of technical assistance (Cairo)

KEY STATISTICS: for the ten posts reporting workload information

			<u>Missions Reporting To</u>
			GBT
No. Trade Enquiries	Cdn		2347
	Local		2647
No. Investment Enquiries	Cdn		34
	Local		65
No. Business Visitors	Cdn Pr/Pub		264/232
	Local Pr/Pub		521/421