#### How Canadian Apples are Sold in Liverpool\*

The principal market and distribu-The principal market and distribu-ting point for apples, in Great Brit-ain is Liverpool. It receives more than half of all the apples exported from North America. The quick At-lantic service, so essential to the apple trade, gives Liverpool a great advan-ple exports go to London, a similar portion to Glasgow, and the remain-der is distributed. is distributed

Most of the shipments of apples that arrive in Liverpool, no matter to whom they may be consigned, are sold by auction in the amphitheatre of the Fruit Exchange. There buyers of fruit have been accustomed for many years to congregate; and there also those who have fruit to sell find their best and readiest market. Sales are held three times a week, on Mondays, Wednesdays, and Fridays. In busy seasons a session is prolonged till after nightfall. morning newspapers contain notices of all offerings, and each of the firms of all offerings, and each of the firms into a large wiczer basket. Constituting the Exchange prepares imes an outburst of laughter greets printed catalogues for distribution a ludicrous revelation. "Ornament," among the buyers. These catalogues twenty pages, each page eighteen inches long. An extract taken from one of them will show how a carload days by the outward show of a barrel of apples. Nowhere is the value was repeated. was treated:

the auctioneer dominates the scene. On the platform with the auctioneer and the officials of the Exchange usually appear a number of visitors, Spaniards mostly, interested in the sale of oranges, or some other of the many commodities offered; occassionally also a Canadian, interested in the sale of apples. The body of the room contains, throughout the day of sale, a concourse of buyers from all over the northern and central counties of England. The focus of interest is the circular space on the floor in front of and below the auctioneer. As each lot is called, the tioneer. As each lot is called, the samples, usually two in number, rise from the cellarage in full view of the buyers. One of the barrels or boxes is at once seized by two stalwart attendants, and its contents are emptied into a large wicker basket. Some-times an outburst of laughter greets of a good reputation more apparent

extensive vaults for storing samples. in sling-loads, or else are rolling extensive values for storing samples. In single-back, of case are foliming the salestoom is in the form of an slowly down a slide in continuous amphitheatre, having a seating cap- procession. Hand-trucks are rattling acity of about 250. The seats rise in all directions along the concrete in semi-circular tiers, and a gallery floor, carrying barrels to the spaces overhangs. Along one side extends allotted each consignee. There busy a narrow elevated platform from which a nativate of the state of the same consignee of the same consignees. and arrange them according to brand variety, grade, and condition. Pros-pective buyers are passing from group to group, like bees among ap-ple blosssoms, opening barrels, examining the contents and carefully replacing the covering. The Dominon inspector, a most useful functionary, is unobtrusively taking notes for his report to the Department at Otta-wa. Policemen, customs officers, watchmen, are not wanting; and over all may be heard the directing voice of the shed superintendent.

In the busy season it is not un usual for a Canadian boat to carry upwards of 20,000 barrels. Yet these upwards of 20,000 barrels. Yet these are all received, arranged and cata-logued in one day, and sold with perfect order and precision the next. perfect order and precision the next-simultaneously at other docks simi-lar scenes may be enacted. A boat load of onions from Alexandria, or-anges from Jaffa, lemons from Sicily, bananas from the Canary Islands, oranges, or grapes from Spain, to say nothing of other apple boats from

The magnitude of the commerce of Liverpool may be judged when one considers that the fruit trade is only a small fraction of its total amount. A visitor cannot but contemplate with A visitor cannot but contemplate with astonishment and wonder the intri-cate succession of docks, basins, slips, all of solid masonry, extending for miles along the river front, four-score vessels of great tonnage arriving daily; and the enormous warehouses and endless trains of heavily- loaded wagons and drays; and crowds of busy workmen. Nor is it possble to resist the conclusions that are presented with overwhelming force from all sides, connecting England's wealth and progress with their just causes. It is freedom to trade and right dealing that have enriched and exalted England above all other nations.— I. McIntyre

CANA	ATCL	N A	PPL	ES
CAM	FILLIA	1.4 5.7		12.12

Import Mark or Brand John Doe, Toronto,	Lot	BRAND	Tight	Slack	Slightly	Wet	Opened	Barrels
No. 1 355 356 357 3572 3572 3670 360 360 360 360	356 357 357a 357b 358 359	Choice Colvert , Alexander , Colvert Alexander Colvert Alexander		35		20 2 17 11 16	(1) (1) (1) (1)	27 20 2 17 11 35 16
	360a 360b	Colvert St. Lawrence Alexander Red Bright			9	1 1 5		5 5 10 7

\* Worthless and sold for 6d. a barrel

The shipment, it will be noticed, than in the salesroom of the Liver-arrived in bad condition. Something pool Fruit Exchange. When the cable must have gone wrong with it; for other consignments in the same boat arrived in good condition and sold top figure to the grows reputation of well. Alexanders are notoriously bad some well known brand. well. Alexanders are notoriously bad shippers. The numbers 355, etc., indicate the lots into which the con-signment was divided. Two of the lots are full sized. The miscellaneous character of the rest necessitated a more minute division, which was a disadvantage. The figures in brackets (1) represent the samples exhibited in the salesroom, the lots themselves being still in the shed at the dock, three or four miles away, where the purchasers accept delivery. The Liverpool Fruit Exchange is the most celebrated of its kind in the

world. It is a union of six old and time-honored firms that occupy a building in common, where they have their offices and a large salesroom. The building is a well-known structure centrally situated, unpretentious appearance, but commodious,

"The fourth of a series of articles written for the Toronto News by E. J. MacIntyre.

# WARRINER'S CHAIN



Sales begin promptly at 10 o'clock, and each firm occupies 40 minutes, varying regularly the order of precedence, the first, one day, being the second the next, and so on. After the first round, smaller sized lots are taken up in the same order. The auctioneer is usually one of the lead-ing members of the firm. The buyers have always a good knowledge of the quality and condition of each lot, for, the day before, they were at the dock while the steamer was unloading, and had abundant opportunity of examining the fruit. The auction system of buying and selling is developed in England as it is nowhere else, and the skill-of the auctioneer and the promptness of the bidding soon reach the point where "any advance?" meets with its final response. The wast amount of business transacted and "the accuracy and throughness that characterize every transaction cannot fail to impress the visitor with genulus admiration; and examining the fruit. The auction sysvisitor with genuine admiration; and the recognized integrity of the firms that comprise the Exchange, and the numbers and varied interests of the buyers, give shippers of apples every square

Scarcely less interesting is the scene at the dock when a Canadian and the way have we now seems at the dock when a Canadian maintancer indeed, her pieces we no account of their neisless, but no count of their neisless, but no count of their neisless, but no count of their neisless, but no way to be a count of the country of t

#### HUME FARM AYRSHIRES

Our 1908 importation has landed, consisting in females of 3 year olds, 2 year olds, yearlings, and oslves. In bulls, yearlings, and oslves. Ghanar we have consistent of the control of th

ALEX HUME & CO., Menie P.O.

THIS STADAGONA AYRSHITE deserves apeed locastruction Dall, dropped July 8. 1997.—Bire. Sir Oliver of Woodroffe, 15668; 1st Quebee 66 and .07; 2nd Dominion Exhibition, Sherbrooke W; dam. Stadacona Sirver Queen. 2004. now in the Stadacona Sirver Queen. 2004. now in the than needed to qualify for Advanced Resistry, and is due to calve 70 days before her time limit. Her official test, 5 months Silver King. Price. 85 fo.b. cars, Quebec. Gus. Langelier, Cap Houge. O. Quebec. Oqus. THIS STADACONA AYRSHIRE

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Ayrshires on Ste. Marguerite ranshave been selected from the best milking strains in Socialand, are large shows animals, with great milking ability. A number of young bulls for sale ranging from 2 years to several months. Also Tamworth pigs and Stropshire Sheep, Write for prices. P. A. Goldin, Proprietor, Three Values, Qian. Ayrshires on Ste. Marguerite Farm

AYRSHIRES AND PONIES

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the old. Write for prices.

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Philipsburg, Que.
0-tf St. Armand Stn., C. V. Ry.

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HOLSTEINS

HOLSTEINS
If you are wanting a choice young built from A. B. O. cows and sired by Birthetest Canary, whose dam made 50.5 lbs. butter in 7 days; whose dam made 50.9 lbs. 25.61 lbs. butter in 7 days; whose dam made 50.9 lbs. 25.61 lbs. butter in 7 days; whose grand-dam made 10.2 lbs. butter in 30 days and his sire's dam made 50.4 lbs. in 7 ter in 30 days; his sire's dam made 25.55 lbs. butter in 60 days, it will pay you to write to Gordon H. Manhard, Manhard, Ont. 85.62.00

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FOR SALE.—Two bull calves, sired by
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two dams average 530 lbs. 14 oss. of milk
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"Knowle King David," 5 boars read pro-tering in Holsteins: 1 bull, 12 most bull caives, and a few females, my Motto, "Quality."

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