

ST JOHN STAR, SATURDAY, AUGUST 27, 1904.

HOW THE THING IS DONE.

A Stenographic Record That May Enlighten Mere Man in the Matter of Woman's Headings.

(Chicago, Aug. 26.) "Yes, ma'am," said the saleswoman. "This way if you please. About what price had you in mind?" "I thought I'd look at those you have advertised at \$5.98," said the customer. "The marked-down ones?" "Oh, yes," said the saleswoman. "There isn't very many of them left, but perhaps we can find one that will suit you. Now, here's a pretty thing! Let me try this one. There's a glass at the end of the counter. Yes, it is a little narrow, but it seems to suit you very well. Some ladies can wear a narrow hat just about as well as a wide one. Almost any style looks well on them. Yes, they are wearing them a little wider this year, but—No, I don't think there's a gray in that. You wanted a gray specially, and would be willing to pay a little more for it. I've got one here that I'd like to show you. It isn't any trouble to show it. There! That's right in the very latest style and it's gray. You take that shade of gray and it's the most trying thing in the world to a poor complexion, but when a lady's got a complexion like you have it brings it out and sets it off like nothing else does. Isn't that lovely?"

"Anybody would say that shape was just invented for you. If you wouldn't mind, I'd just like to have you head saleslady look at that on your head. Brinkley? Would you mind stepping here a moment, please? I just wanted you to see that gray hat on this lady. You know what you said about that hat. Yes, that's exactly what I was just telling her. It does, doesn't it? It's a style that wouldn't suit one lady in 10, either."

"Why, that hat is \$12.50 now. Of course, if you had bought it a few weeks ago, it would have cost a great deal more and if you went to one of the number the back copies of the Progress buy it under \$25, even at this time. Well, I'm sorry, because I don't think you would find another that would give you as good satisfaction. Here's a sweet little hat for \$10. There's very expensive trimming on that hat. Yes, I think it's becoming. But it doesn't look as well on you as the gray, of course. Yes, \$10. It's a \$15 hat. Any other in the \$3.98? Certainly. Here's a pink, a very pretty and stylish looking hat for the money. No, the velvet isn't the very best quality. Yes, they were marked down from \$14.95. We sold quite a number at that price just before Easter. How would you like one with an all-over trimming?"

"Well, I must say you know how to select a hat. That looks just lovely on you. Oh, no, no, that isn't one of the \$3.98. No, why, you can see for yourself the difference in the make. It's marked \$14.95. Well, here's a \$3.95 one that you might like. We'll, of course, I like it. It's a becoming hat when you put it on; there's no denying that. I'd like you to try that gray on again, if you don't mind. Ah! Turn just a little more to one side and see the set of it. You know that hat at that price. No, I wouldn't call the \$3.98 a cheap hat, but, of course, it isn't got the style or the material to that this one has. You couldn't expect it to have."

"Yes, it's marked down. It was \$12.50 and not a dear hat at that price. There was a lady in here this morning with a hat that wasn't a bit more stylish than the one she paid \$15 for. It didn't look nearly as well on her as this does on you. We can make a hat that will cost anything you'd care to name, but we can't make the person that wears it. No, ma'am."

"Yes, \$12.50. Yes, but look at the lace on it and the straw. Anybody can see that's an expensive hat right away. And it's becoming. If I had your slender figure and a complexion like yours I'd buy that myself. Wait and I'll get a double glass so you can see the back of it."

A CABMAN'S CLAIM.

Says He Is a Direct Descendant of Sir John Tyrrell and Will Sue for Estate.

LONDON, Sept. 22.—The extinct baronetcy of Tyrrell, formerly Thornton Hall, Buckinghamshire, is being claimed by a poor cabman named Benjamin Tyrrell. He also claims ownership of the Thornton Hall estates, which are nearly five miles square, and the Crakenmarsh Hall estate, near Oxford, Staffordshire. Tyrrell's claim rests on the contention that he is a direct descendant from John Tyrrell, the baronet, who died in 1705. The cabman contends that the estates illegally passed into the possession of the Cavendish family through marriage with his own family. He says he has been too poor to take action, but he now hopes to do what his ancestors failed to accomplish.

THE JAP GOT THE MONEY.

A Japanese youth, who obtained a situation with an English firm on trial, was asked a few days after his appointment by the cashier to write to a customer who had owed some money to the house for a long time, and who seemed to have no intention of paying. "Write briefly and politely," said the cashier, "but let him understand distinctly that we expect the money without further delay." The letter was written and the following day came a check for the amount due. The surprised cashier asked the new clerk to show him a copy of the letter which had been so effective. It ran thus: "Dear Sir: If you do not send us at once the money you owe us, we shall be obliged to take steps which will cause you the utmost astonishment. Respectfully yours."

FEMININE SUSPICION.

Husband—You don't treat me like Smith's wife treats him. Wife—How does she treat him?

Husband—Why, she puts her arms around his neck and almost loves him to death.

Wife—Yes, and she'll probably succeed in the course of time. He recently had his life insured for \$10,000 in her favor.

Robertson, Trites & Co., (Ltd.)

IT'S FALL GOODS WE'RE SHOWING NOW!

Dress Goods, French Opera Flannels, Eiderdowns, Flannelettes, Shakers, Wrappers, Gloves, Hosiery, Blankets, Etc.

Values are equally as good and, in many cases, better than we have ever shown.

Shaker Flannels.

Plain colors, plaids, checks, stripes, white creases, 6c, 7c, 8c, 9c, 10c, 11c, 12c, 13c, 14c, 15c, 16c.

New Eiderdowns.

Single width Eiderdowns, all the desirable shades. 40c. yard. Double width Eiderdown. All shades, two qualities. 80c. and \$1.00 yd.

Shaker Blankets.

White or grey, with blue or pink borders. Sizes: 10-14, 11-14, 12-14.

NEW DRESS GOODS!

Complete range Black Broad Cloths. Complete range Colored Broad Cloths. Complete range Velvet Cloths. Complete range Vicuna Cloth. Complete range Kersey Cloth. Complete range Fancy Tweed Suitings. Complete range Venetian Cloths. Complete range Beaver Cloth. Complete range Wool Cheviots. Complete range Canvas Suitings. Complete range Shower Proof Cloths. Complete range Beaver Cloth.

FRENCH OPERA FLANNELS.

That are guaranteed unshrinkable. Sixty-eight patterns to select from. All new designs, 55c. yard.

BLANKET CLOTH

For Children's and Misses' Coats, in Greys, Reds and Blues. 64 in. \$1.35 yd.

C. KNEEY SHELTON FLOES.

Put up in one ounce skeins. Guaranteed full weight. Eight skeins make a shawl. Price 7c. skein.

NEW FALL SHADES IN FRENCH KID GLOVES.

We guarantee every pair of Kid Gloves we sell. We handle nothing but the very best qualities; if they break return them to us. Will give you a new pair. Our prices are \$1.00, \$1.25, \$1.50, \$1.75. Best makes only.

WRAPPERS.

Cashmere finished Flannelette. New styles. Pretty patterns. The marked increase in our wrapper business this past year is only due to the exclusive styles and low prices we have been able to offer. New Fall designs now ready. \$1.45 to \$3.50 each.

BOYS' HEAVY WOOL HOSE

"STONE WALL."

Made to stand all kinds of rough usage. Boys' Pure Wool Hose, 4 to 10 in. The famous "Maple Brand." 25c to 35c. pr. Boys' Double Knee Cashmere Hose, 4 1/2 to 10 in. "Every Day Stocking." 15c, 16c. Boys' 8-fold Knee Cashmere Hose, 4 1/2 to 10 in. "Ribbed" Finest Cashmere, pure wool, 25c to 35c. pr. Girls' Plain Cashmere Hose, seamless feet, full fashioned, 15c to 20c. pr. Girls' Ribbed Cashmere Hose, with plain foot, Fast Dye, 15c to 20c. pr. Girls' Finest Cashmere Ribbed Hose, finest selected, wool shaped, 25c to 35c. pr.

HANDKERCHIEFS.

Children's, Misses', and Ladies' Plain White Handkerchiefs, 3c, 5c, 6c, 8c, each. H. S. Pure Linen Handkerchiefs, 10c, 12c, 15c. Lace Edge and Insertion Handkerchiefs, 10c and 15c. H. S. with Embroidered Edge, 20c to 25c. H. S. Initial Handkerchiefs, 12c. Boys' Plain Lawn Handkerchiefs, 5c and 6c. Boys' H. S. Lawn Handkerchiefs, 10c, 12c. Boys' Linen Handkerchiefs, 8c to 10c.

Everything Exactly as Advertised. **Robertson, Trites & Co. (LIMITED),** 5 per cent. Discount on all Regular Goods. LADIES' WEAR OUR SPECIALTY. 83 and 85 CHARLOTTE ST., ST. JOHN, N. B.

THE GREEN GOODS GAME.

It is About as New as Ever—Confidence Men Re-awaken Man's Cupidity by Swindles as Old as They are New.

CHICAGO, Aug. 24.—The green goods swindle is a life again. At intervals it breaks out in spots like chickenpox or poison ivy, but in the summer of 1904, when it was supposed to be almost extinct, it has come rushing to the front with all its old time energy and effect.

Lieut. Andy Rohan has seventeen complaints from repentant green goods buyers who attribute their downfall to the swindle. This is one of the peculiar advantages which the green goods fakir holds over other criminals. His victims are in the last analysis equally guilty with himself. It is nearly eight years since a genuine case of green goods has been traced to Chicago crooks. Now the police are confronted with seventeen, and the force is busier on this subject than any other. There seems to be a general revival of the lawless industry all over the United States. Chief of Detectives Desmond, of St. Louis, reports that more "green goods" swindles are reported than any other examples of crookedness.

From Wheeling, W. Va., comes official notification of the fact that Postmaster Thomas W. Tichinal has been arrested charged with a "green goods" swindle. His correspondence, as disclosed by the police, revealed the presence of willing dupes in all parts of the United States. From Wichita, Kas., comes the information that three sellers of bogus greenbacks are operating in the southwestern part of the state, and that stores, banks and railroad offices are daily embarrassed with enquiries and complaints about the men who have unloaded bogus money on the unsuspecting.

From Springfield, Mo., comes perhaps the most ingenious performance of the new crop of green goods swindlers. There, for two nights, an operator gave special performances in which he converted ordinary green paper into legitimate bank notes by means of a special exposing the blank paper to the rays of an electric light. This is certainly a new development of the green goods business, and one that should warn all "investors" against the man who offers to show you how to make money by photography.

MADE MONEY WITH WRINGER. But there is yet a newer and more ingenious development of the green goods game that should be widely and properly exploited in order to save grasping but uninformed persons from the swindlers.

A FEMALE FISH DECOY.

Methods Used by the Chinese, but Only at the Time When Fish Spawn. "We hear about hunters down in Manchuria carrying off a bird or a deer by the sound of a tiroch horn imitating the love notes of the female; but it is reserved for the Chinese to entice a female fish as a decoy to attract the male within reach of their spears," said my friend, Mr. R., as we sat in his island cottage up in the Adirondacks, writes Peter Plint in Shooting and Fishing.

Above the fireplace and in the nook were various sorts of Chinese gongs, bells and arrows of native workmanship, the latter resembling those of the American Indian, only somewhat larger.

POLICE AROUSED OVER REVIVAL. The police of the whole United States are aroused over the sudden, unexpected, and improved revival of the green goods business. It was fondly believed to be as dead as three card monte or the pea and shell game. But it has achieved a revival. It has become "so old" that it threatened to be "new." Green goods men are giving bunks men, short change experts, three card sharks, flash roll swindlers and confidence men all put together. The express companies, the most alert aids to the government inspectors, are hurried daily with shipments of green paper to men supposed to be intelligent, law abiding and cautious.

There is a boom in green goods swindling. The world is so old in its experience that it has become young in its folly. There is a resurrection of Punch and Judy shows all over the country. Five are now running in Chicago, sometimes supposed to be the most exciting city in the world. The police department is swamped with complaints of green goods men who declare that their "mint" and their "engraving bureau" are here. All that Chief O'Neill and Lieut. Rohan can do is to answer such letters saying that the swindlers have neither a local habitation nor a name. For years they have cherished the belief that the green goods swindle was played out. Now they can but wonder and look vainly for the ancient fakir who have revived the ancient fake.

FRIEND IN NEED. "I'm awfully thirsty," remarked the weary mosquitoes of the twentieth century. "Come with me into the next room," said the housefly.

"Because why?" queried the mosquito. "Because that's where the nearest mosquito bar is located," replied the housefly.

To cure headache in ten minutes use Kumfont Headache Powder, 10 cents.

SEEKING A RARE FISH.

Golden Trout Found in Wildest Part of Sierra-Inhabits Volcanic Creek

Prof. B. W. Everman, of the United States Fish Commission, has just returned from California, where he was some two months ago at the request of Pres. Roosevelt, to locate a new species of game fish. After an exceedingly interesting experience, which, says a Washington special to the Brooklyn Eagle, included a long trip through a wild country by means of pack horses, the government ichthyologist found the rare fish he was after, and next year specimens of it will be brought here for introduction into Eastern waters.

In the early spring of the present year Pres. Roosevelt received a letter from Stewart Edward White, author of "The Blazed Trail," telling of a wonderful golden trout that inhabited the cold waters of an isolated stream in the wildest part of the high Sierras. Mr. White wrote to the president to say that the remarkable fish ought to be cultivated by the United States Fish Commission, and that if it could be propagated, and introduced into the waters of the east it would make a valuable addition to the fauna of the region.

President Roosevelt is a thorough sportsman, and Mr. White's letter served to rouse his enthusiasm and interest in the golden trout of the Sierras. He determined to learn more about the fish and accordingly sent Prof. Everman. He explained to him what he had heard from Mr. White and asked that an expedition be dispatched to study the trout with a view to transplanting it in eastern streams. A party was accordingly organized and about ten weeks ago set out for the west. On arriving in California it was learned that the golden trout was located in one of the streams in the vicinity of Mt. Whitney.

There are no railroads within reaching distance of the place, and the expedition had to approach the mountain by use of pack horses. As much ground would be covered in the daytime as possible, and then camp made for the night. In this fashion the scientists journeyed ahead for more than a week, getting higher and higher into the mountain range. After reaching an altitude of some 9,000 feet the quarry was struck.

In a remarkable little stream the golden trout was located. It inhabits Volcanic Creek, which itself has an unusual situation. In recent times there were three volcanoes in that territory, and the present creek is thought to have been in existence prior to the volcanic period. While the volcanoes were active the lava from one flowed across the creek, forming three falls of considerable height in the lower half of the stream. These obstructions have served ever since as effective barriers against fish from Kern river, into which Volcanic Creek flows some distance below. The lava formation was such as to make prisoners of the golden trout in the upper half of the stream.

In this interesting creek Prof. Everman and his associates found the golden trout. Prof. Everman has studied the fishes of nearly every water of the world, and only recently concluded a report on the fishes of Porto Rico, which are of every hue of the rainbow. But the product of the stream in the Sierras eclipsed them all in rich coloring, gameness and beauty of form. The party spent five days on the banks of Volcanic Creek, angling for the handsome trout. They took the hook freely and some rare sport was had.

It was impracticable to bring away any live golden trout, owing to the difficulties of travel and transportation. But next year the government will set out in a businesslike way to propagate the fish, as it is impossible to bring trout to the hatcheries, a hatchery will be brought to the trout. An expedition will again journey to Volcanic Creek, carrying along a complete fish hatchery outfit, which will be set up on the banks of the creek. Eggs will be taken from female trout, and deposited in glass jars for hatching, just as thousands and thousands of cod, salmon and other fish are hatched at the hatcheries. When they reach the "eyed" stage they may be safely started on their homeward trip. It is confidently expected that the golden trout will thrive well in the artificial hatcheries, and that it will eventually ally to the waters of the east. Within a couple of years fishing for the Sierra golden trout will be a popular sport in the mountain streams of this section of the country.

LITTLE FASHION HINTS.

Cerise is a good deal seen in white combinations. Sweet peas fashion the most fetching dower hat.

Narrow waist braid is much used to trim the linen frock.

Gay Japanese buttons and oriental belt lightens the dull pongee.

Lace sleeve ruffles seem part and parcel of every smart costume.

A colored head or two glints in the center of embroidered flowers.

Underleaves and chemises are now a feature of hot-weather fashions.

To tie chiffon veils in a bow in the back is a later notion than to tie them in front.

Finished off the green foliage hat with a great knot of pale blue soft satin ribbon.

Trimming of soft, lustrous straw are used on gowns of voile, net, lace or taffeta.

Such smart travelling coats as have evolved out of that crumpled linen duster of a few years back!

When the gown color is not too becoming a yoke or small throat embellishment of soft white is just the thing.

Queer results are wrought with the pompadour veillings strewn with roses and violets in their native hues.

Gun-metal green is a smart shade in velling.

Brown in various tones continues in high favor.

A clear buff color is much liked for tub material.

Satin-finished silks may be counted upon to make their reappearance.

At Longchamps the leading colors were white, lavender and shades of blue.

Check silks are used for everything from travelling frocks to the most ornate visiting gowns.

Headings, buttons, rings, buckles, tucks, bows and tiny roses adorn the backs of the fashionable wide skirt.

The coolest hat seen was of dull green silk stretched over a light frame, and a thin scarf wound carelessly around it.

The Flour of the Family. Spring wheat makes strong flour suitable for bread only—lacks the delicacy and flavor of the Fall Wheat. Beaver Flour. a blend of both, combines the best qualities of both. It is the best family flour. Makes light nutritious bread; delicious pastry. GANDY & ALLISON, ST. JOHN, N. B., New Brunswick Building, 2nd floor.