

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 505-JAKARTA

005-COMM. & INFORM. EQP. & SERV
INDONESIA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	REMOTE SENSING SEMINAR.	IMPROVED MARKET ACCESS
	TELECOMMUNICATIONS (INC SPACE)	
	PROMOTION OF SECOND DIGITAL SWITCHING PROJECT	POTENTIAL FOR SUCCESS IN PROVIDING CONSULTING SERVICES.
	PROMOTION OF 15,000 LINE TELEX GATEWAY.	POTENTIAL FOR SUCCESS IN PROVIDING EQUIPMENT.
	IDENTIFY REQUIREMENTS COMPATIBLE WITH CDN SUPPLY CAPABILITY IN SPACE AND RURAL TELECOMMUNICATIONS SECTOR.	SALES PROSPECTS FOR EQUIPMENT, TRAINING AND CONSULTING SERVICES.
	VISIT OF SENIOR PERUMTEL OFFICIAL TO CANADA.	GREATER AWARENESS OF CANADIAN CAPABILITIES.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	- REMOTE SENSING SEMINAR. - VISIT OF SENIOR PERUMTEL OFFICIAL TO CANADA.	EVENT HELD PLUS 2 DAYS OF FOLLOW-UP MEETINGS. AS A RESULT, BERCHA INT'L IS PURSUING TRAINING CONTRACT WORTH \$500,000 WITH POSSIBILITY OF FOLLOW-ON CONTRACT. - MET DIR. OF PERUMTEL & REACTION TO VISIT POSITIVE; PLANNING OF VISIT IN PROG
QUARTER: 2	-----	
QUARTER: 3	-----	
QUARTER: 4	-----	