

Business East.

ONTARIO.

Mrs. H. Brock, grocer, London, has sold out.
Elijah Edwards, harness, Lucan, has assigned.
H. C. E. Coates, harness, Bothwell, has sold out.

Wm. Garrott, hotel, Centerville, has sold out.

Wm. Shoemaker, baker, Highgate, has sold out.

J. L. Reamo, general store, Comber, has been closed up.

W. G. Harper, marble dealer, Wardsville, has failed.

G. F. Burt, sawmills, Harriston, has been burned out.

C. Hill, shoes, Cannington, has sold out to J. A. Urquhart.

Thos. Kidd, hotel, Centerville, has sold out to D. Kennedy.

W. J. Andrews, tailor, Kingston, has sold out to Ashley & Co.

P. H. Kitchen, lime, &c., Dresden, has sold out his business.

W. A. Rose, general store, Napanee, is in the bands of the sheriff.

John McKay, hotel, Odessa, is closing up his business on Dec. 1st.

J. & J. F. Scott, dry goods, Chatham, are advertising to sell out.

Cooper & Tisdale, dealers in bankrupt stocks, Stayner, have sold out.

Mrs. Isaac Watts, grocer and confectioner, Odessa, is out of business.

David Ruttan, grocer, Yarker, intends closing business on January 1st.

T. G. Ludlow, general store, Mount Vernon, has sold out to M. W. Townsend.

Adam Doran, harness, &c., Midland, has sold out to Thos. Wallace, of Wyebridge.

Jas. Fitzgerald, blacksmith, London East, is advertised to be sold out by the bailiff.

Delia A. Lyman, of the wholesale drug house of Lyman Bros. & Co., Toronto, is dead.

Joselin & Westlake, builders, Toronto, are about dissolving, Mr. Westlake retiring.

Robert Armstrong, of the firm of McPherson & Armstrong, gents' furnishings, St. Thomas, is dead.

Muirhead & Gray, oatmeal millers, London, have admitted Mr. Gartley into partnership. The firm style will now be Muirhead, Gray & Gartley.

QUEBEC.

Geo. Martin, hotel-keeper, Hemmingford, is dead.

J. A. Robitaille, Fils & Co., St. Flore, have assigned in trust.

Francois Pare, of the firm of Pare Bros., general store, Lachine, is dead.

Jos. Loiselle, groceries and furniture, Montreal, has assigned in trust.

Bennett & Co., wholesale stationers, Montreal, have assigned in trust.

E. F. Broster, of the firm of E. F. Broster & Co., commission teas, is dead.

Timothy Dwan, agricultural implements, Ste. Hyacinthe, has assigned in trust.

S. W. Beau & Co., coal merchants, Montreal, are advertised to be sold out by the bailiff.

The grocery stock of Beaudoin & Co., grocers, Montreal, was considerably damaged by a recent fire.

NOVA SCOTIA.

Aug. Harris, tanner and boots and shoe dealers, Annapolis, has assigned in trust.

Blair & Cutten, dry goods, Truro, are about to dissolve and close up the business.

Wm. Weddleton, sailmaker, Yarmouth, has admitted Wm. H. Turner, a partner. The firm style will be Weddleton & Turner.

NEW BRUNSWICK.

Abrams & Kerr, merchants, St. John, have assigned.

Taylor Bros., confectioners, Woodstock, have sold their retail stock to John Connors.

General Notes.

THE New York barley market is reported brisk. No. 1 Canada is quoted at 87c to 89c; No. 2 at 83c.

Cheese exports from New York this year so far amounts to nearly 75,000,000 lbs. Of butter about 4,500,000 lbs. have been exported.

ENGLISH advices report a firmer market for fine wools, and prices here are steady, although the demand is limited.

Hops are quoted in Montreal at from 22c per lb. for fair to fine qualities. Imported Bavarian and English are worth from 50c to 60c.

THE Sun Francisco *Merchant* says that of the sixty-five principal sugar plantations in the Hawaiian islands forty-seven are owned by Americans, eleven by English, five by Germans, one by Scotch, and one by Chinese.

THE depression in the United States iron trade seems to be on the increase. The Pittsburgh Nail Association has ordered a general suspension for five weeks, and it is stated that a Milwaukee and several Cleveland iron works will stop for lack of orders.

BALTIMORE, having more than \$20,000,000 invested in oyster packing and over 30,000 persons engaged in the business, is taking measures to prevent the destruction of the oyster beds in the Chesapeake Bay. It is proposed that the period of rest for oysters shall be lengthened and extend from April 1st until October 1st.

THE Central Bank of Canada will commence business on January 1st, 1884, at Toronto. The capital is \$1,000,000, divided into 10,000 shares of \$100 each. The provisional directors are:—David Blain, chairman; Robert Hay, M. P., H. P. Twight, Henry O'Brien, C. Blackett Robinson, Samuel Trees, A. McLean Howard, John Ginty. Cashier—A. A. Allen (late Manager of Toronto Branch Ontario Bank).

THE New York Board of Trade has issued a call for a national convention of commercial bodies who favor the enactment of a uniform bankrupt law. At a recent meeting resolutions were passed declaring that a law for the regulation of interstate commerce, prohibiting unjust discriminations, together with a national board of railroad commissioners, as an executive power to supervise its operation, was a public necessity and should be enacted by Congress with the least possible delay. A resolution was also adopted calling on Congress speedily to provide for the redemption or exchange of trade dollars

either at their face value or at some other equitable rate.

THE activity of railroad travelling in America, according to *Poor's Manual* is relatively greatest in New England States, where during last year, the railroads conveyed 65,220,934 passengers, or more than sixteen times the total population of the section of the last census. The Middle States rank next, with a record of 10 times the number of the population, while in the west the proportion falls to about four times the population, rising in the Pacific States to 7.5 of the population. But even the smallest of these proportions is large compared with the south, where the railroads carried only 10,875, 511 persons during the year, or considerably over one million less than the population.

THE *Gazette*, speaking of the state of trade in Montreal, says: With the advent of more seasonable weather, the commercial pulse has begun to furnish evidence of an improved throb. Although no great activity has as yet been developed, several of the leading wholesale departments have experienced an increased call for goods. An improved tone has been imparted to the dry goods trade by the favorable change in the weather. Furriers have also profited thereby. During the past few days a rushing business has transpired in rubber goods, and retail boot and shoe merchants as well as wholesale jobbers, have been taxed to their utmost capacity. Groceries have also come in for a share of the increased demand, especially as regards the western trade. River boats leaving the city have had more freight than they could carry. Considerable activity has marked the coal business, and some dealers have experienced great difficulty in filling orders with sufficient promptitude. Remittances generally have been satisfactory.

Success in Business.

Success in business, as every merchant knows, is easier to talk about than attain. It is easier to put down expected profits on paper, than to put down the right kind of paper on the bank counter. There are certain principles and rules of action necessary on the part of the business man or success will not follow his efforts. It is essential for one who is launching into business to know the different points of the compass, and have a good chart before him, as for a pilot who has been entrusted with a valuable cargo. Those who are already on a voyage and have had, so far, fair winds cannot expect that these will always last. To be successful if the storm should come, they must be prepared.

We do not propose in this article to draw out a mercantile chart. This is not the work of an hour, or a day. We try to furnish our readers the best one we can in the course of every year. But in the few lines we now write we can give two or three important hints which may be of service to some who have not very carefully thought of the matter before. They are drawn from practical experience.

An old merchant in the interior of this state, who lately retired with a fortune, said: "I always made a point during the time I was in business to keep a good stock of goods on hand of those goods that were in general demand, and marked the price at a small advance upon the