SPECIAL ARTICLE—BUILDING UP A RURAL BUSINESS

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A Profit Suggestion

Everywhere a growing army of former tea and coffee drinkers now use

POSTUM

Some use it for economic reasons; others, because it is absolutely free from caffeine, the harmful drug in tea and coffee.

People like Postum, and they buy what they like. This means good steady profit for the grocer who supplies the demand.

Postum now comes in two forms.

REGULAR POSTUM is the kind most grocers have sold for years.

INSTANT POSTUM (the new form) is soluble in hot water. It is made in the cup instantly—and mighty convenient.

Both kinds of Postum are attractive and safe for grocers, because continuous advertising moves them quickly, and the sale of every package is guaranteed.

Postum deserves your selling attention

"There's a Reason"

Canadian Postum Cereal Co., Limited, Windsor, Ont.

