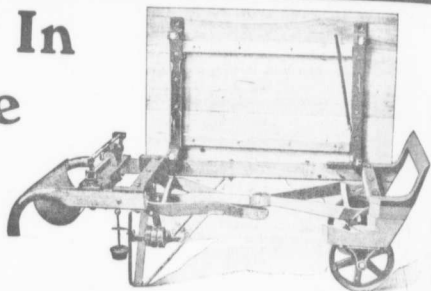
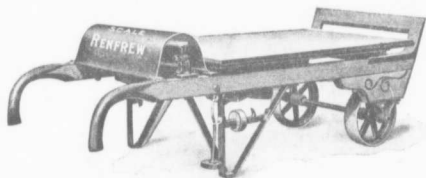


It Is The Profit In The Last Ounce That Is Your Clear Profit



THE farmer or dairyman who does not know what he is selling is very liable not to be paid for full weight. The pounds or ounces he loses may form only a very small part of his total selling price, but they make a very large hole indeed in his net profits. The man who owns a "Renfrew Handy Two Wheel Truck Scale" does not guess at what he is selling or buying. He knows. He does not have to rely on what the scales of any one else may say; he is in a position to weigh for himself. Remember, buyers are only human and are looking for their profits. A single transaction may net you enough additional profit to pay for a "Renfrew." For instance, A. A. Ross, of Russell, Ont. wrote us a while ago that his "Renfrew" saved him \$9.44 in just one small deal in hogs. Why not let the "Renfrew" save money for you?



The

"RENFREW" HANDY TWO-WHEEL TRUCK SCALE

Send For Our
**FREE Book "The
Profit in the Last
Ounce"**

is a little scale that weighs big things. Although it is mounted on a truck, and can easily be wheeled from place to place, it has a capacity up to 2,000 pounds, and on account of its very lightness will weigh anything that can be weighed on a regular platform scale. Then note carefully that "Truck" feature; to weigh anything you don't need to take it to your scale, you just lift the handles and wheel the scale to whatever you want to weigh. This feature saves much time and labor. Moreover the "Renfrew" is absolutely accurate and in the building of each individual scale every detail of the design is carried out to a hair's breadth. Before being shipped to you it is tested by a Government inspector and when you get it, it comes with his certificate attached. Then when a buyer or seller refuses to take the weight of your "Renfrew," you don't need to say a word. All you have to do is to show him the certificate.

THIS booklet is practically a story of exact business methods, as applied to farming, and should be read by every farmer who buys or sells anything. The book not only tells all about the scale itself but suggests a host of uses to which it should be put. Every farmer owes it to his pocket to read this book. The edition is limited and the book is really good enough to charge for, but as long as our supply lasts, we will send it free on request to those who send us the name of their dealer. Simply drop us a post card telling us to send you the book and giving your own name and that of your dealer.

is made with two weigh beams which will weigh 200 pounds on each beam without the use of weights. The top beam is all brass and the lower steel. Please note that we don't mean a "compound" beam when we talk about weigh beams. We are talking about a double beam. On a compound beam the variation of even so little as the hundredth part of a single inch caused by wear or careless handling, might throw your scale out from 50 to 100 pounds. The double beam scale, far less likely to get out of order in the first place, may, if it does get out of order, be adjusted very easily. The levers of the "Renfrew" are solid castings, and are capable of carrying much more than their rated capacity. Please note that they are castings and not light steel levers. Steel levers invariably spring out of position with the first heavy load that is put on the scale. The knife edges on the "Renfrew" are all of oil tempered steel and cannot wear out. The bearing is self-aligning, and the scale is ready for accurate weighing at any time.

RENFREW SCALE COMPANY
Renfrew - - Ontario