

chology and some of life's Ideals." Make for yourself a wide indication of instances. A great part of the Bible is made up of notes of personal work. Christian biography is open to you. The writings of great evangelists abound in illustrated cases, *e. g.*, Finney's "Revivals of Religion." Your own experience has, no doubt, brought many strange and instructive instances before you. In all these cases, watch the type of soul, and note the dealing that seemed to prove effective. Above all, guide yourself by the Bible. You are well enough trained to know that the Bible is not a compilation of recipes, to be applied as a physician uses drugs. It is the Word of God, and you must learn to utter it, through your own apprehension of its power. It is not enough to quote a text, however apposite. You must so use it that it shall come to the hearer's ear as a living word, spoken straight to him by God Himself. Take what good you can from such words as those of Trumbull and Torrey. But never imagine that you can refer the soul you are dealing with to some sub-section of a chapter, and can gain the result you desire by a specified text. When you get face to face with the human soul God has given you, to guide and help, don't preach, don't argue, don't talk too much. Listen, and try to elicit enough of the strange, elusive story of a soul, to give you a light on your difficult path as director and soul-winner. Reach after the soul by the indirect pathway of prayer.