

## OUR MEMBERS

TCI's membership includes 21 federal departments and agencies working to help Canadian businesses succeed in world markets:

Agriculture and Agri-Food Canada; Atlantic Canada Opportunities Agency; Business Development Bank of Canada; Canada Customs and Revenue Agency; Canada Economic Development Agency for Quebec Regions; Canada Mortgage and Housing Corporation; Canadian Commercial Corporation; Canadian International Development Agency; Department of Canadian Heritage; Department of Foreign Affairs and International Trade; Environment Canada; Export Development Canada; Fisheries and Oceans Canada; Indian and Northern Affairs Canada; Industry Canada; National Research Council Canada; Natural Resources Canada; Public Works and Government Services Canada; Statistics Canada; Transport Canada; Western Economic Diversification.

## MEMBER SERVICES

TCI members serve Canadian businesses through offices located across the country and around the world, including:

### **12 INTERNATIONAL TRADE CENTRES (ITCS)**

International Trade Centres are part of Industry Canada, and there's an ITC serving every province and territory across Canada. Each is set up to work specifically with small-to-medium sized enterprises who are ready to export or would like to diversify their business abroad. ITCs offer one-on-one export help, international market and industry information, targeted networking opportunities and export financing assistance.

### **INTERNATIONAL BUSINESS OPPORTUNITIES CENTRE (IBOC)**

IBOC matches business opportunities abroad with capable Canadian firms, particularly smaller businesses. Opportunities are handled on a case-by-case basis, spanning all markets and all sectors. IBOC uses electronic databases and a broad range of contacts in government and industry to identify potential Canadian suppliers of products and services.

### **CANADIAN TRADE COMMISSIONER SERVICE (TCS)**

The Canadian Trade Commissioner Service is a network of 500 business professionals working in more than 140 cities around the world. Their primary role is to provide in-market assistance to Canadian companies in the development of their business abroad. All their offices in Canadian embassies, high commissions and consulates abroad offer Canadian companies, regardless of their size or experience, a set of six core personalized services.

## OUR EXTENDED NETWORK

Across Canada, TCI partners deliver trade services to Canadian businesses through an extensive and ever expanding network that includes:

### **12 REGIONAL TRADE NETWORKS (RTNS)**

The RTNs include federal, provincial, territorial and regional governments, and industry associations working together to help smaller Canadian businesses capitalize on available export services.